

NEWS, ANALYSIS AND INSIGHT FOR THE FLEET INDUSTRY

fleettalk

NOVEMBER/DECEMBER 2023

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REBATE
EV BUYING
GUIDE

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WHAT'S ON THE HORIZON FOR 2024?

Hello there,

Welcome to the last issue of *FleetTalk* magazine for 2023, and since the Clean Car rebate is ending on December 31, as promised in the election by the incoming government, we've made this issue the fleet buyers' guide to battery electric vehicles under \$80,000.

It's important to be able to compare apples with apples and we felt that having a short concise guide to every BEV would make comparisons easier.

I've driven every one of the vehicles listed within the guide and they all have their merits for fleet applications.

Some are more suited to urban commuting and short radius work while others which offer greater range make ideal long-distance work vehicles.

With less than a month to go, there's still time for fleet buyers to grab the \$7015 rebate, and some brands such as Volkswagen and Polestar have stock on the ground and are ready to do a deal.

The Model Year 2023 Polestar 2 is on run-out as is the current Mini Cooper S Electric, and Volkswagen New Zealand is offering a further \$7000 discount on the ID.4/ID.5 Pro models as it wants to clear the deck of existing inventory.

So, what happens to the BEV market after January 1, 2024? There are a few likely scenarios that will play out.

It's possible that prices will rise across the board

as manufacturer support to get vehicles under the \$80,000 cap for the local market will end.

There will certainly be some model rationalisation at the 'affordable' end of the BEV segment and there will be some more market entrants from electric vehicle brands from China such as Omoda and possibly Nio.

Does this mean we will see the rise of internal combustion engine (ICE) cars in the new vehicle sales charts once again?

Though there are some very efficient pure petrol engine cars, I think mild hybrid, strong hybrid, and plug-in hybrid vehicles will become more popular even though there are no longer any government incentives to support them, because the cost of fuel is always going to be top of mind for fleet buyers.

We must remember too that New Zealand is a small market at the end of a very long automotive supply chain, and product forecasting for manufacturing is locked in months in advance.

Some manufacturers such as Toyota are still trying to catch up with orders received more than a year ago, while supply for other brands is model dependent, and of course shipping and port congestion are still problematic.

My advice to fleet buyers is to continue to plan for replacement vehicles well in advance to avoid delay and disappointment.

Thanks for your support this year and do have a restful break over the summer holiday period.



ROBERT BARRY
EDITOR

Best regards,

Robert Barry
EDITOR

CARDLINK LAUNCHES FIRST CARD FOR ICE AND ELECTRIC VEHICLES

Cardlink has launched New Zealand's first multi-brand fleet card covering traditionally-fuelled vehicles and EVs.

Called CardSmart +Electric, it allows businesses to pay for everything vehicle-related on one card, whatever the make-up of their fleets.

"We have been, and continue to be, a fleet partner to our clients and our updated product suite continues to reflect what the market asks for," says **Sam Steel**, managing director of Fleetcor Australia and New Zealand.

"As we keep innovating our payment and analytics solutions, and with more comprehensive green energy programmes on the horizon, together with our clients we will reinvent the sector to be more versatile and sustainable."

CardLink product director **Mike Clentworth**: "with EVs now making up more than a third of new car sales and becoming a growing part of many fleets, it made sense to expand the CardSmart offering to include electric charging.

"We have recently partnered with NZ EV charging platform, OpenLoop, owned by Counties Energy, which has 39 charging locations around the country.

"Combine that with our existing ChargeNet relationship, and our network has more than 360 EV charge points offering nationwide coverage and a growing number of super-fast chargers.

"With our one easy CardSmart +Electric card and its companion fob, you tap the charge point and away you go.

"And, if you want petrol, diesel, or auto equipment, you simply swipe through at the point of sale, and everything is paid for on one card with that data captured for the company's records.

"We offer the only fleet card that covers both ICE (internal combustion engine) and electric vehicles.

"A CardLink survey last year showed 42% of our customers either had or were thinking of adding EVs to their fleets." Clentworth says.

"Many organisations, especially the bigger corporate, have sustainability goals they need to meet, including becoming carbon neutral by 2030.

"And over the last eight years our ecoDRIVE programme, a flexible opt-in carbon offsetting initiative, has made it easy for organisations to begin this transition of contributing to a greener future.

"CardSmart +Electric enables

businesses to understand all the details about their EVs, and monitor associated expenses.

He says that's a great help in developing a case to buy more EVs for fleets. "We provide the same data sets for EVs as we do for petrol and diesel vehicles.

"Using a single platform to manage fuel payment records and provide data analytics for fleet optimisation provides organisations of any size with savings, transparency and simplicity, as well as useful admin and accounting insights."

After almost 40 years of operating in New Zealand, CardLink now services more than 150,000 cards throughout New Zealand, with customers ranging from small to medium-sized businesses, through to large-scale national organisations.

Counties Energy Group chief strategy and transformation officer **Moonis Vegdani**: "there are great synergies between OpenLoop and CardLink with both companies focused on bringing creative and innovative fuelling options to drivers.

"Our aim for OpenLoop is to provide drivers with an easy path to decarbonisation through a smooth transition to electric vehicles across different electric vehicle charging sites and payment options.

"As we continue to expand our charging network around the country, our partnership with CardLink gives customers nationwide round-the-clock access to whatever type of fuel they need."

To mark the new offering, CardLink has four digital billboards running throughout October and November which showcase CardSmart +Electric and urge customers to "charge ahead now."

They can be seen on Karangahape Road and Queen Street in Auckland, Cuba Street in Wellington, and Brougham Street in Christchurch.

EV STATISTICS.

Five years ago, just over 1% of all new cars registered in NZ were electric.

By 2022, the market share of battery electric and plug-in hybrids was almost 20%, with petrol-only cars declining by the same amount.

This year, EV market share has grown to 27%, helped by incentives to go electric.

There are now almost 89,000 EVs on the road in NZ, and more than half of vehicle sales are expected to be electric by the end of this decade.

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FLEET SAFETY LEADERS SHINE

Safety-conscious organisations from New Zealand and Australia have been recognised for working hard to reduce incidents involving at-work drivers and vehicles.

The winners of the ninth annual Australasian Fleet Champions Awards were announced at a ceremony in Auckland on October 19.

The awards, run by road safety charity Brake and supported by Waka Kotahi NZ Transport Agency, acknowledge companies and individuals who have implemented successful initiatives, products, or services to tackle fleet safety.

Individual awards were sponsored by Bridgestone, First Rescue, Fleetcoach, SG Fleet, Suzuki, and Waka Kotahi.

The awards are held annually and are part of Brake's Global Fleet Champions initiative, a global partnership campaign to prevent crashes and reduce pollution by vehicles used for work purposes.

As well as categories for organisations, two individual awards were presented to fleet professionals including the prestigious Outstanding Commitment to Road Safety Award, which was awarded to NZ Trucking Association chief executive **David Boyce**.

"We're delighted to see organisations working hard to help ensure their employees, contractors and other road users get home safely every day," says Brake's NZ director **Caroline Perry**.



"The organisations represented at the awards are striving to make a real difference to fleet and road safety, and we hope their work and achievements inspire other organisations to implement measures to address their own risks too."

THE 2023 FLEET CHAMPIONS AWARD WINNERS ARE:

COMPANY DRIVER SAFETY AWARD

Sponsored by First Rescue

Winner: **Alexander Group**

Highly commended: **Netlogix**

FLEET SAFETY PRODUCT AWARD

Winner: **Fleetcoach**

Highly commended: **eDriving and Innovation Group, Teletrac Navman**

ROAD SAFETY IN THE COMMUNITY AWARD

Sponsored by Bridgestone

Winner: **Beca**

Highly commended: **NZI, NZ Trucking Association**

SAFE VEHICLES AWARD

Sponsored by SG Fleet

Winner: **RTL**

Highly commended: **Alexander Group**

SUSTAINABLE JOURNEYS AWARD

Sponsored by Fleetcoach

Winner: **Queenstown Lakes District Council**

Highly commended: **Auckland Council, FleetPartners**

ROAD RISK MANAGER AWARD

Sponsored by Suzuki

Winner: **Rod Alexander** - Alexander Group

Highly commended: **Murray Atkin** - Netlogix

OUTSTANDING COMMITMENT TO ROAD SAFETY AWARD

Sponsored by Waka Kotahi NZ Transport Agency

Winner: **David Boyce** - NZ Trucking Association





BYD ATTO 3

Price: \$57,990 plus on-road costs
 Engine: Single electric motor
 Battery: 60 kWh
 Power and torque: 150kW/310Nm
 Range: 420km (WLTP)
 Efficiency: 18kWh/100km
 Safety: ANCAP five-star
 Length: 4455mm
 Width: 1865mm
 Wheelbase: 2720mm
 Luggage capacity: 434/1330 litres
 Towing capacity: 750kg (braked)
 Zero to 100km/h: 7.3 seconds

Chinese electric car maker BYD has delivered more than 4000 ATTOs to customers since it was introduced to the NZ market in August 2022.

It's closer in size to the Tesla Model 3 rather than the MG ZS EV and is now available solely with the 60 kWh LFP Blade battery. Onboard charging is 7kW AC, with the CCS port found forward of the driver's door. DC charging runs at a quoted 80kW.

The ATTO 3 has seven airbags including one in the centre-front. There are also front and rear, auto emergency braking, front and rear collision warning, lane departure warning, lane keep assist and rear cross traffic alert.

A six-year/150,000km new vehicle warranty with six-year roadside assistance package is standard, while the Blade Battery is covered by an eight-year/160,000km (whichever comes first) warranty. Servicing is every year or 20,000km.

CITROEN E-C4 SHINE

Price: \$69,990 plus on-road cost
 Engine: Single electric motor
 Transmission: front-wheel drive
 Battery: 50kWh
 Power and torque: 100kW/260Nm
 Range: 363km (WLTP)
 Efficiency: 14.5kWh/100km
 Safety: ANCAP five-star
 Length: 4360mm
 Width: 1800mm
 Wheelbase: 2670mm
 Luggage capacity: 380/1250 litres
 Towing capacity: N/A
 Zero to 100km/h: 9.0 seconds

The Citroen e C4 comes to New Zealand exclusively in one specification called Shine.

There are only two additional cost options targeting private buyers - an opening panoramic roof with electric interior blind for \$2990, and a black leather upholstery package including front seats with electric adjustment, heating and massage functions for \$3000.

Most battery electric vehicles are quiet but the e C4 elevates that to a new dimension while on the move. True to the Citroen brand ethos, the e C4 is biased towards comfort thanks to its well-padded upholstery and supple ride quality over the worst surfaces.

For fleet consumption the e C4 Shine in standard format offers a safe and comfortable package that will delight its users.



BYD DOLPHIN

Price: from \$49,990
 Engine: Single electric motor
 Battery: 44kWh
 Power and torque: 70kW/180Nm
 Range: 410km (WLTP)
 Efficiency: 15.2kWh/100km
 Safety: ANCAP five-star
 Length: 4290mm
 Width: 1770mm
 Wheelbase: 2700mm
 Luggage capacity: 345/1330 litres
 Towing capacity: N/A
 Zero to 100km/h: 12.3 seconds

Pitched as an electric alternative to the Toyota Corolla the BYD Dolphin, particularly the sub-\$50k Standard Range model, is a compelling fleet option.

It's \$4k more expensive than the entry-level 51kWh MG4 Excite (\$46,990), but the Dolphin has a superior specification to the MG and offers the same warranty package as the ATTO 3.

The extended range Dolphin priced from \$55,990 ups the ante with a 60kWh battery, a 150kW/310Nm electric motor, acceleration from zero to 100km/h in 7.3 seconds, a range of 490km (WLTP), and efficiency of 15.9kWh/100km.

But the efficiency, comfort, and design of the entry-level standard range Dolphin render it a perfect choice as a pool car or a daily urban commuter.

CUPRA BORN V+

Price: \$74,900 plus on-road costs
 Engine: Single electric motor (RWD)
 Transmission: rear-wheel drive
 Battery: 77kWh
 Power and torque: 170kW/230Nm
 Range: 548km (WLTP)
 Efficiency: 15.8 kWh/100km
 Safety: ANCAP five-star
 Length: 4324mm
 Width: 1809mm
 Wheelbase: 2766mm
 Luggage capacity: 385/1267 litres
 Towing capacity: N/A
 Zero to 100km/h: 7.0 seconds

The rear-wheel drive Cupra Born offers fleet user-choosers a package with performance and Spanish panache as well as longer battery range for highway driving, but with a couple of caveats.

New Zealand bound cars aren't "connected" as they are in Europe, so buyers will need to plug in their own IOS or Android device for navigation.

Heated seats aren't standard but are part of an upholstery option pack that makes the car a four-seater and prices it above the \$80,000 rebate threshold.

If the lack of those features isn't a deal breaker, then the Born V + offers a stylish alternative to the other battery electric vehicles in this price bracket.





FIAT 500E POP

Price: \$59,990
 Engine: Single motor front-wheel drive
 Battery: 42kWh
 Power and Torque: 87kW/220Nm
 Range: 320km (WLTP)
 Safety: Five-Star Euro NCAP
 Length: 3631mm
 Width: 1683mm
 Height: 1529mm
 Wheelbase: 2322mm
 Luggage capacity: 185/550 litres

The latest Fiat 500e in the entry-level Pop specification is a genuinely fun-to-drive, stylish, and practical electric vehicle. The combination of its unique heritage-inspired design, impressive range, and excellent interior quality makes it a compelling option for people considering an electric city car. Though it may not be as engaging to drive as some of its competitors such as the Mini Cooper SE, the 500e more than makes up for it with its overall comfort, usability, and charm.

HYUNDAI IONIQ 5

Price: \$79,990
 Engine: Single motor rear-wheel drive
 Battery: 58kWh
 Power and Torque: 125kW/350Nm
 Range: 384km
 Efficiency: 16.7kWh/100km
 Safety: Five-star
 Length: 4635mm
 Width: 1870mm
 Height: 1600mm
 Wheelbase: 3000mm
 Luggage capacity: 527/1587 litres

Echoing design cues from the 1975 Hyundai Pony hatchback, the futuristic Ioniq 5 SUV looked more like a concept car than a production model when it first hit NZ showrooms. However, this practical and spacious electric vehicle not only brought towing capacity to the EV segment but also provided luxury features which previously had been unheard of. From a fleet perspective the entry-level Ioniq 5 offers the best blend of features and benefits needed in a corporate vehicle that covers a reasonable distance every day.



FORD MUSTANG MACH-E

Price: \$79,990
 Engine: Single motor rear-wheel drive
 Battery: 75.7 kWh
 Power and Torque: 198kW/430Nm
 Range: 440km (WLTP)
 Safety: Five-Star
 Length: 4713mm
 Width: 2097mm
 Height: 1624mm
 Wheelbase: 2984mm
 Luggage capacity: 519/1420 litres

Reimagining an iconic American muscle car as an electric Crossover was a brave move by Ford but one that has paid off in a unique car that is one of the most attractive on the market. The Mustang Mach-E offers genuine seating for five people, a comfortable cabin, smart technology including an enormous central touchscreen, and front and rear luggage space. But most importantly it's a car that people who love to drive will absolutely enjoy in spite of the fact there isn't an V8 petrol engine under the bonnet.

HYUNDAI IONIQ 6

Price: \$79,990
 Engine: Single motor rear-wheel drive
 Battery: 53kWh
 Power and Torque: 111kW/350Nm
 Range: 429km
 Efficiency: 13.9kWh/100km
 Safety: Five-star
 Length: 4855mm
 Width: 1880mm
 Height: 1495mm
 Wheelbase: 2950mm
 Luggage capacity: 401 litres

The sleek streamlined Hyundai Ioniq 6 is a different take on the modern sedan and there's no doubt the South Korean manufacturer had the Tesla Model 3 at the forefront when creating and designing this car. The entry level Ioniq 6 is targeted clearly at the fleet and corporate market with its blend of features, comfort, and practicality, not to mention price point. But the exterior design will be polarising for some. Though the boot space isn't huge, it's more than adequate, and the streamlined body aids efficiency and makes the Ioniq 6 much much quieter as it slips through the urban jungle.





HYUNDAI KONA EV

Price: \$69,990
 Engine: Single motor front-wheel drive
 Battery: 39.2kWh
 Efficiency: 14.3kWh/100km
 Power and torque: 100kW/395Nm
 Range: 305km (WLTP)
 Safety: Five-star
 Length: 4208mm
 Width: 1800mm
 Height: 1570mm
 Wheelbase: 2600mm
 Luggage capacity: 332/1114 litres



The Hyundai Kona Electric 39kWh Series II will be replaced by the all-new second-generation Kona Electric at the end of the first quarter in 2024.

However, the current package from a fleet perspective at under \$70k before the rebate is applied still provides plenty of value especially when Hyundai offers an eight-year/160,000km warranty on the traction battery.

The Kona Electric has the same practical features as its ICE stablemates, but in a fun-to-drive, easy-to-park, zero emissions package.

KIA EV6 AIR STANDARD RANGE

Price: \$69,990
 Engine: Single motor front-wheel drive
 Battery: 39.2kWh
 Efficiency: 14.3kWh/100km
 Power and torque: 100kW/395Nm
 Range: 305km (WLTP)
 Safety: Five-star
 Length: 4208mm
 Width: 1800mm
 Height: 1570mm
 Wheelbase: 2600mm
 Luggage capacity: 332/1114 litres



The sleekly styled Kia EV6 is the brand's first dedicated battery electric vehicle which sits on the electric global modular platform (E-GMP) shared with the Hyundai and Genesis brands.

In standard range form, the EV6 Air provides competition to the standard range Polestar 2 and standard range Tesla Model 3. It has a spacious interior, intuitive design, particularly on the digital touchscreens, as well as confident handling and a comfortable ride.

Most importantly for fleet drivers on the run, thanks to its 800V capability the EV6 Air can replenish its battery from 10% to 80% in as little as 15 minutes at a hyper-charger station.

MAZDA MX-30 TAKAMI

Price: \$68,590
 Engine: Single motor front-wheel drive
 Battery: 35.5kWh
 Efficiency: 18.5kWh/100km
 Power and torque: 107kW/271Nm
 Range: 224km
 Safety: Five-Star
 Length: 4395mm
 Width: 1795mm
 Height: 1545mm
 Wheelbase: 2655mm
 Luggage capacity: 370/1308 litres



The MX-30 is Mazda's first production battery electric vehicle which shares the same platform as the CX-30 SUV and is designed primarily for urban use.

Unique environmental touches include using cork in the interior to pay homage to Mazda's humble beginnings and the rear-hinged rear doors which emulate the RX-8 sports car.

From a fleet perspective the lesser battery range of the electric MX-30 means it would be best suited to daily commuting and/or short radius travel.

KIA NIRO EV LIGHT

Price: \$68,990
 Engine: Single motor front drive
 Battery: 68.4 kWh
 Efficiency: 16.2kWh/100km
 Power and torque: 150kW/255Nm
 Range: 460km (WLTP)
 Safety: Five-star
 Length: 4420mm
 Width: 1825mm
 Height: 1570mm
 Wheelbase: 2720mm
 Luggage capacity: 475/1392 litres



The second-generation Kia Niro SUV is available as a hybrid, a plug-in hybrid, or a battery electric vehicle, with its short but tall design providing plenty of interior space and exceptional luggage capacity for the class.

As a battery electric vehicle, the new Niro feels far more resolved than the last generation, particularly as the ride and handling have been tuned by Kia engineers on Australian roads.

Fleet operators will be impressed by the efficient electric powertrain that offers a long real-world driving range. However, the speed of charging at a high output station is sometimes slower than promised by Kia.



LDV MIFA 9 ELITE

Price: \$79,990
 Engine: Single motor
 Battery: 90kWh
 Efficiency: 21.3kWh/100km
 Power and torque: 180kW/350Nm
 Range: 440km (WLTP)
 Safety: TBC
 Length: 5270mm
 Width: 2000mm
 Height: 1870mm
 Wheelbase: 3200
 Luggage capacity: TBC

Unlike Australia where a petrol version is available, the LDV Mifa 9 is available in New Zealand solely as a battery electric, making it the first people mover to be fully electrified. Even in entry level Elite specification, and with seating for seven people, the Mifa 9 is very generously equipped with all the technology most passengers would want. More importantly for MPV fleet operators such as hotels and executive taxi services, here's an electric vehicle that's ready to work without huge compromises on range or safety features.



MG ZS EV EXCITE

Price: \$50,990
 Engine: Single motor front drive
 Battery: 51kWh
 Efficiency: 17.7kWh/100km (WLTP)
 Power and torque: 130kW/280
 Range: 320km
 Safety: Five-star
 Length: 4323mm
 Width: 1809mm
 Height: 1625mm
 Wheelbase: 2585mm
 Luggage capacity: 359L/1187 litres

The MG ZS SUV was one of the first affordable electric vehicles to launch in New Zealand and quickly has become a favourite with fleet and private buyers. The entry level Excite misses out on some of the driver assist features of the more expensive Essence model, the steering wheel does without telescopic adjustment, and the cloth upholstered seats are adjusted manually rather than electrically. That said the ZS EV Excite is still a hoot to drive, although it has lost some of the larrikin off-the-line power delivery of the pre facelift model, thanks to some software updates to make the car more efficient with its power consumption.



GWM ORA STANDARD RANGE

Price: \$42,990
 Engine: Single motor front drive
 Battery: 48kWh
 Efficiency: 14kWh/100km
 Power and torque: 126kW/250Nm
 Range: 310km
 Safety: Five-star
 Length: 4235mm
 Width: 1825mm
 Height: 1603mm
 Wheelbase: 2650mm
 Luggage capacity: 228L/858 litres

As one of the more affordable electric vehicles on the NZ market the GWM Ora is also one of the most instantly recognisable with exterior styling that's an attention grabber wherever you drive it. The quality of the fit and finish both inside and out are as good as the equivalent products from BYD and MG Motor. And the ride quality of the Ora also deserves praise for its ability to soak up the worst bumps that New Zealand roads can throw at it. For budget conscious buyers looking for a competent and spacious urban runabout, the GWM Ora more than meets the brief. And it does it with a bit of style and panache, something not often said about an affordable electric vehicle.



MG4 51KWH EXCITE

Price: \$46,990
 Engine: Single motor rear drive
 Battery: 51kWh
 Efficiency: 18.4kWh/100km
 Power and torque: 125kW/250Nm
 Range: 350km
 Safety: Five-Star
 Length: 4287mm
 Width: 1836mm
 Height: 1504mm
 Wheelbase: 2705mm
 Luggage capacity: 363/1177 litres

The new MG4 51 Excite hatchback has replaced its bigger sibling the MG ZS as the most affordable new electric vehicle on the market. Unlike the ZS which also has ICE variants, the MG4 was designed as an electric vehicle from the ground up. That means it has a very spacious cabin, flat floor, and the headroom and legroom in the back seats are virtually identical in dimensions to the front. It's also great fun to drive, and though MG has sacrificed some comfort and tech items in the Excite to achieve the sub \$50k price point, they're unlikely to be missed by most fleet drivers.





OPEL CORSA E-SRI

Price: \$59,990
 Engine: Single motor front-wheel drive
 Battery: 50 kWh
 Efficiency: 15.2kWh/100km
 Power and torque: 100kW/260Nm
 Range: 383 (WLTP)
 Safety: Five-star
 Length: 4060mm
 Width: 1765mm
 Height: 1433mm
 Wheelbase: 2538mm
 Luggage capacity: 309/1118 litres

The Opel Corsa is one of Europe's most popular light vehicles, but the global pandemic delayed the introduction of the current electric version until 2020.

In typical German fashion the interior of the Corsa is beautifully executed with intuitive controls and high-quality plastics and upholstery, but the striped fabrics on the seats aren't to everyone's taste.

From a fleet perspective the Corsa e ticks all the boxes for multiple applications being a safe, well-engineered vehicle, that is friendly to drive and easy to park.



MINI COOPER S ELECTRIC

Price: \$49,990
 Engine: Single motor front-wheel drive
 Battery: 33kWh
 Efficiency: 14.2kWh/100km
 Power and torque: 135kW/270Nm
 Range: 233km (WLTP)
 Safety: Untested
 Length: 3850mm
 Width: 1727mm
 Height: 1432mm
 Wheelbase: 2495mm
 Luggage capacity: 211 litres

As a fleet pool car proposition the practicality of the Mini Cooper S Electric is hampered by lack of space in the back seat and in the boot, as well as restricted range because of its smaller battery.

It will have very specific appeal to user-choosers looking for a stylish yet fun-to-drive daily commuter that has no other rigorous demands placed upon it.

A brand new Mini Electric hatch will arrive in the first half of 2024 with a platform that was designed solely for electric drive, and which should address the shortcomings of the current car.



OPEL MOKKA E-SRI

Price: \$69,990
 Engine: Single motor front-wheel drive
 Battery: 50 kWh
 Efficiency: 14.5kWh/100km
 Power and torque: 100kW/260Nm
 Range: 363km
 Safety: Five-star
 Length: 4151mm
 Width: 1791mm
 Height: 1532mm
 Wheelbase: 2561mm
 Luggage capacity: 310/1060 litres

Unsurprisingly, the Mokka e-SRI shares the same platform and drivetrain as the smaller Corsa e-SRI, which means it shares very similar WLTP figures for power, torque and consumption.

Though the more upright SUV styling of the Mokka differentiates it from the smaller Corsa hatchback, it shares the same fun-to-drive character with a suspension that is firmer and tuned for performance though retaining comfort for the occupants over the worst corrugations.

From a fleet perspective, the Mokka offers the same environmental and engineering benefits as the Corsa but in a larger package that will appeal to buyers looking for more room for rear passengers and space for cargo in a compact SUV format.



NISSAN LEAF 39 KWH

Price: \$49,990
 Engine: Single motor front-wheel drive
 Battery: 39kWh
 Efficiency: TBC
 Power and torque: 110kW/320Nm
 Range: 270km
 Safety: Five-star
 Length: 4490mm
 Width: 2030mm
 Height: 1540mm
 Wheelbase: 2700mm
 Luggage capacity: 790/1103 litres

The second-generation Leaf has been around a while and in spite of its popularity with fleet and private buyers around the globe it's beginning to show its age against the electric brands emerging from China.

Notwithstanding its lack of power against the entry level MG 4 Excite and BYD Dolphin standard range, the 39kWh Leaf holds its own in terms of quality of execution and the fit and finish of the cabin. But the infotainment system can be clunky to operate.

With the Ariya SUV on the horizon, it's likely that the Leaf will soon be retired from market once the Clean Car rebate ends.



PEUGEOT E-208

Price: \$67,990
 Engine: Single motor front-wheel drive
 Battery: 50 kWh
 Efficiency: 15.2kWh/100km
 Power and torque: 100kW/260Nm
 Range: 383km
 Safety: Five-Star
 Length: 4055mm
 Width: 1745mm
 Height: 1430mm
 Wheelbase: 2540mm
 Luggage capacity: 311/1106 litres

The Peugeot 208 continues a line of light hatchbacks with a sporting flair preceded by the 207, 206, and 205, but adds electrification into the model mix for the very first time.

Though there is an ICE version of the 208, the car was designed from the wheels up as an electric vehicle and Peugeot has maximised the space available for both the battery and the human occupants. The cabin is also beautifully executed and is far from Billy basic.

The e-208 offers a 50kWh battery where its light hatch rivals, the Mini Cooper SE and Mazda MX-30 Electric have less than 35kWh and much shorter range and therefore less flexibility to travel out of town.



PEUGEOT E-PARTNER STANDARD LENGTH

Price: \$74,990
 Engine: Single motor front-wheel drive
 Battery: 50kWh
 Efficiency: 22.7kWh/100km
 Power and torque: 100kW/260Nm
 Range: 245km
 Safety: Four-star
 Length: 4403mm
 Width: 1848mm
 Height: 1840mm
 Wheelbase: 2785mm
 Cargo capacity: 3.3 cubic metres

In standard length format the Peugeot e-Partner is the ideal urban commercial delivery vehicle thanks to its ability to park in the same space as a small car and a tight turning circle for quick exits in narrow lanes.

With its Multiflex seating in the passenger compartment the e-Partner can accommodate items up to three metres long, and up to two Euro sized pallets in the loading bay.

In spite of its appearance and functionality the e-Partner drives more like a car than a commercial and being a zero-emission vehicle is ideal for inner city applications such as shared lanes where ICE vehicles aren't welcome.



PEUGEOT E-2008

Price: \$75,990
 Engine: Single motor front-wheel drive
 Battery: 50kWh
 Efficiency: 14.5kWh
 Power and torque: 100kW/260Nm
 Range: 372
 Safety: Five star
 Length: 4300mm
 Width: 1770mm
 Height: 1550mm
 Wheelbase: 2605mm
 Luggage capacity: 434/1497 litres

Sitting on the same platform as the e-208, the bigger e-2008 SUV has the same amenity and fun-to-drive package as its smaller sibling but with more useable space in the cabin and cargo area.

Though Peugeot took longer than some other vehicle manufacturers to jump into the light, medium, and large SUV segments, its products feel well resolved, and the e-2008 particularly adheres to the brand's focus on providing a vehicle that drives and handles well yet rides comfortably.

As a fleet proposition the e-2008 ticks all the boxes for a light SUV for urban and regional applications.

POLESTAR 2 STANDARD RANGE

Price: \$67,000
 Engine: Single motor front-wheel drive
 Battery: 69kWh
 Efficiency: 16.5kWh/100km
 Power and torque: 170kW/330Nm
 Range: 478km
 Safety: Five-star
 Length: 4606mm
 Width: 1985mm
 Height: 1479mm
 Wheelbase: 2735mm
 Luggage capacity: 407/1097 litres

The Polestar 2 introduced the Swedish brand to global markets in 2019 and is the precursor to a family of high-performance electric vehicles.

In standard range trim the Polestar 2 is no slouch off the line and is a delight to drive daily.

But this car is about Scandinavian design with a flawlessly executed exterior and interior that is beautiful yet functional.

It was also the first mass production model to fully integrate Google's Android operating system into its touchscreen infotainment system.

From a fleet perspective the Polestar 2 offers not only high levels of safety, comfort, and functionality in a mid-size vehicle but also the lofty environmental credentials that the brand takes great pride in extolling.





TESLA MODEL 3 STANDARD RANGE

Price: \$69,990
 Engine: Single motor rear-wheel drive
 Battery: 60kWh
 Efficiency: 11.7kWh/100km
 Power and torque: 210kW/n/a
 Range: 513km
 Safety: Five-Star
 Length: 4720mm
 Width: 2089mm
 Height: 1441mm
 Wheelbase: TBC
 Luggage capacity: 682 litres

The Tesla Model 3 revived singlehandedly the somewhat dead mass market mid sedan segment in New Zealand (excluding the Camry Hybrid).

But it would be fair to say that sales began to drop off following the launch of its SUV sibling the Model Y.

Owners rate the Model 3 as the most user-friendly vehicle they've experienced, although some say the one-pedal driving took some getting used to.

From a fleet perspective the safety, efficiency, and capacious storage of the Model 3 sedan chalks it up as a more than viable contender for business purposes.



LDV EDELIVER3

Price: \$69,990
 Engine: Single motor
 Battery: 50kWh
 Efficiency: N/A
 Power and torque: 90kW/255Nm
 Range: 344km
 Safety: N/A
 Length: 4555mm
 Width: 1780mm
 Height: 1895mm
 Wheelbase: 2910mm
 Cargo capacity: 4.8 cubic metres

The LDV eDeliver 3 sits in the space between small vans such as the Peugeot e-Partner and forthcoming Renault Kangoo E-Tech and its larger sibling the LDV eDeliver 9.

Set up for commercial use with its panel van body and internal bulkhead, the eDeliver 3 provides plenty of space inside the cabin with the comfort of heated seats, and it is the one place where hard durable plastics are appropriate in a modern vehicle given its workhorse function.

At a price point not far above some of its ICE equivalents, the eDeliver 3 provides a zero-emission option that's hard for commercial fleet buyers to ignore.



TESLA MODEL Y STANDARD RANGE

Price: \$69,590
 Engine: Single motor rear-wheel drive
 Battery: 60kWh
 Efficiency: 13.2kWh/200km
 Power and torque: 220kW/N/A
 Range: 455km
 Safety: Five-star
 Length: 4750mm
 Width: 2129mm
 Height: 1624mm
 Wheelbase: 2890mm
 Luggage capacity: 2158 litres

The Model Y SUV has taken over the mantle of being the best-selling Tesla model in New Zealand because of the additional space it provides over the Model 3.

Tesla delivered more than 697 Model Y electric vehicles to New Zealand customers in October 2023, making it the county's best-selling car that month, ahead of the RAV4 (683) and the Ford Ranger (605).

Like the Model 3, the Model Y also offers fleets a safe and practical electric vehicle for business use, particularly with more than 2000 litres of cargo space.



LDV EDELIVER9 BIG 51.5

Price: \$76,990
 Engine: Single motor
 Battery: 51.5kWh
 Efficiency: N/A
 Power and torque: 150kW/310Nm
 Range: 186km
 Safety: N/A
 Length: 5546mm
 Width: 2062mm
 Height: 2525mm
 Wheelbase: 3366mm
 Cargo capacity: 9.7 cubic metres

LDV New Zealand pulled a masterstroke by being the first brand to offer a large electric van to the market in the form of the EV80.

That has been replaced by the more modern eDeliver 9.

In Big format with the 51-kWh battery the eDeliver 9 can carry up to 1200kg and tow a braked trailer up to 1500kg.

But its most suitable commercial fleet application because of its zero emissions capability and near silent operation will be last-mile cargo delivery in inner cities and residential suburbs.





VOLKSWAGEN ID.4 PRO SUV

Price: \$72,990
 Engine: Single motor rear-wheel drive
 Battery: 77kWh
 Efficiency: 16.9kWh
 Power and torque: 150kW/310Nm
 Range: 519km
 Safety: Five-star
 Length: 4582mm
 Width: 1852mm
 Height: 1637mm
 Wheelbase: 2769mm
 Luggage capacity: 543/1575 litres

After being delayed by the global pandemic, the Volkswagen ID.4 Pro SUV has arrived to kick-start the German brand's electrification.

As expected of a Volkswagen the quality and the fit and finish of the vehicle are excellent, but the car has foregone some equipment to achieve the sub \$80k price point.

The local importer European Motor Distributors has announced a promotion which sees the ID.4 Pro SUV and the ID.5 Pro Coupe models further discounted by \$7000 in addition to the government rebate of \$7015.



SKODA ENYAQ SPORTLINE

Price: \$79,990
 Engine: Single motor rear-wheel drive
 Battery: 77kWh
 Efficiency: 16.1kWh
 Power and torque: 150kW/310Nm
 Range: 534km
 Safety: Five-star
 Length: 4653mm
 Width: 2147mm
 Height: 1605mm
 Wheelbase: 2767mm
 Luggage capacity: 585/1004 litres

The Enyaq is Skoda's first mass produced battery electric vehicle and shares the same e-MEB platform as the Volkswagen ID.4, Cupra Born, and Audi Q4.

It's further differentiated with a unique interior, comfortable seats, and 'Simply Clever' design touches.

In true Skoda fashion the Enyaq SUV comes generously equipped and with the brand's signature travel umbrella stored within the driver's door.

This vehicle is fully capable of covering long distances which will be appreciated by fleet drivers who often travel out of town.

The rear drive Enyaq provides a secure and comfortable ride which adds further confidence to open road driving.

NEW VEHICLE SALES BY BUYER TYPE OCTOBER 2023		
	MONTH	YTD
PASSENGER - BUSINESS		
TOYOTA RAV4	197	2,749
MITSUBISHI OUTLANDER	140	1,140
NISSAN LEAF	139	192
BYD ATTO 3	87	669
MITSUBISHI ECLIPSE CROSS	76	1,074
KIA SORENTO	68	483
MG 4	67	150
MAZDA CX-5	63	831
FORD EVEREST	57	914
HYUNDAI TUCSON	57	850
FORD ESCAPE	56	743
TOYOTA COROLLA	55	772
TOYOTA YARIS	54	484
SUZUKI SWIFT	52	975
TOYOTA COROLLA CROSS	52	299
TESLA MODEL Y	48	1,026
KIA SELTOS	45	508
MG ZS	44	942
MITSUBISHI ASX	44	373
KIA NIRO	40	469
OTHER	1496	21076
TOTAL	2937	36719
PASSENGER - GOVERNMENT		
MITSUBISHI OUTLANDER	55	208
KIA NIRO	41	128
VOLKSWAGEN ID.4	30	30
HYUNDAI KONA	24	245
TOYOTA RAV4	22	329
BYD DOLPHIN	18	29
BYD ATTO 3	17	243
MITSUBISHI ECLIPSE CROSS	15	281
HYUNDAI I30	11	33
MG 4	10	10
OTHER	43	1439
TOTAL	286	2975
PASSENGER - RENTAL		
TOYOTA RAV4	749	1,684
TOYOTA YARIS CROSS	259	593
MITSUBISHI OUTLANDER	230	639
KIA NIRO	177	754
TOYOTA COROLLA CROSS	168	268
HYUNDAI I30	151	385
MITSUBISHI ECLIPSE CROSS	123	506
TOYOTA CAMRY	119	228
FORD EVEREST	114	160
KIA SPORTAGE	112	234
OTHER	985	5897
TOTAL	3187	11348

NEW VEHICLE SALES BY BUYER TYPE OCTOBER 2023		
	MONTH	YTD
LIGHT COMMERCIAL - BUSINESS		
FORD RANGER	536	6,392
TOYOTA HILUX	415	5,728
TOYOTA HIACE	144	1,302
MITSUBISHI TRITON	87	2,029
VOLKSWAGEN AMAROK	57	420
NISSAN NAVARA	42	909
ISUZU D-MAX	36	680
CHEVROLET SILVERADO 1500	22	104
TOYOTA LANDCRUISER	14	438
HYUNDAI STARIA LOAD	13	304
LDV ET60	12	52
MAZDA BT-50	12	274
FORD TRANSIT	11	538
RENAULT TRAFIC	11	32
LDV EDELIVER 9	8	84
LDV T60	8	198
LDV EDELIVER 3	7	39
PEUGEOT EXPERT	6	81
RAM 1500	6	143
VOLKSWAGEN T6	6	78
MERCEDES-BENZ VITO	5	39
OTHER	20	1098
TOTAL	1478	20962
LIGHT COMMERCIAL - GOVERNMENT		
FORD RANGER	20	390
TOYOTA HILUX	20	388
TOYOTA HIACE	13	100
ISUZU D-MAX	11	21
MAZDA BT-50	6	8
MITSUBISHI TRITON	6	477
PEUGEOT PARTNER	4	6
HYUNDAI STARIA LOAD	3	77
TOYOTA LANDCRUISER	3	9
MERCEDES-BENZ SPRINTER	1	28
OTHER	0	83
TOTAL	87	1587
LIGHT COMMERCIAL - RENTAL		
FORD RANGER	185	640
TOYOTA HILUX	171	355
MERCEDES-BENZ SPRINTER	43	95
TOYOTA HIACE	5	136
FIAT DUCATO	1	1
VOLKSWAGEN CRAFTER	1	10
FORD TRANSIT	0	3
GREAT WALL GWM CANNON	0	0
HYUNDAI STARIA LOAD	0	0
ISUZU D-MAX	0	0
OTHER	0	64
TOTAL	406	1304

PRICELIST		
MODEL	ENGINE	PRICE
AUDI <i>For more information on Audi's fleet offerings visit www.audi.co.nz to find your local Audi Dealer and their Fleet Specialist will be able to assist you further.</i>		
A1 30 TFSI Advanced (81kW)	999cc 81kW 7-gear automatic	\$45,500.00
A1 35 TFSI S line	1498cc 110kW 7-gear automatic	\$49,900.00
A1 40 TFSI S line Limited Edition	1984cc 152kW 7-gear automatic	\$58,900.00
Q2 35 TFSI Advanced	1498cc 110kW 7-gear automatic	\$57,900.00
Q2 40 TFSI S line quattro	1984cc 140kW 7-gear automatic	\$67,900.00
SQ2 quattro S tronic	1984cc 221kW 7-gear automatic	\$81,900.00
A3 Sportback 35 TFSI Advanced	1498cc 110kW 7-gear automatic	\$57,900.00
A3 Sportback 40 TFSI S line quattro	1984cc 140kW 7-gear automatic	\$69,900.00
S3 Sportback quattro	1984cc 228kW 7-gear automatic	\$89,500.00
RS 3 Sportback	2480cc 294kW 7-gear automatic	\$112,500.00
Q3 35 TFSI Advanced	1498cc 110kW 7-gear automatic	\$64,500.00
Q3 45 TFSI S line quattro (180kW)	1984cc 180kW 7-gear automatic	\$89,900.00
RS Q3 quattro	2480cc 294kW 7-gear automatic	\$116,500.00
RS Q3 Sportback quattro	2480cc 294kW 7-gear automatic	\$119,500.00
A4 Sedan 40 TFSI S line	1984cc 140kW 7-gear automatic	\$78,900.00
A4 Avant 40 TFSI S line	1984cc 140kW 7-gear automatic	\$82,500.00
A4 Avant 45 TFSI S line quattro	1984cc 180kW 7-gear automatic	\$97,900.00
S4 Avant quattro Tiptronic	2995cc 260kW 8 speed tiptronic	\$125,900.00
RS 4 Avant quattro S tronic	2894cc 331kW 8 speed tiptronic	\$157,900.00
S5 Sportback TFSI quattro	2995cc 260kW 8 speed tiptronic	\$129,900.00
RS 5 Sportback quattro	2894cc 331kW 8 speed tiptronic	\$162,500.00
Q5 PI 40 TDI Advanced quattro	1968cc 150kW 7 speed S tronic	\$93,900.00
Q5 PI 40 TDI S line quattro	1968cc 150kW 7 speed S tronic	\$103,900.00
Q5 PI 45 TFSI S line quattro	1984cc 183kW 7 speed S tronic	\$108,900.00
SQ5 PI TDI quattro	2967cc 251kW 8 speed tiptronic	\$137,900.00
Q5 Sportback 45 TFSI S line quattro	1984cc 183kW 7 speed S tronic	\$111,900.00
SQ5 Sportback TDI quattro	2967cc 251kW 8 speed tiptronic	\$140,500.00
A6 Sedan 55 TFSI quattro	2995cc 250kW 7 speed S tronic	\$115,900.00
A6 55 TFSI S line	2995cc 250kW 7 speed S tronic	\$133,500.00
RS 6 Avant quattro	3996cc 441kW 8 speed tiptronic	\$225,900.00
RS 7 Sportback quattro	3996cc 441kW 8 speed tiptronic	\$235,900.00
Q7 45 TDI quattro	2,967cc 170kW 8 speed tiptronic	\$133,900.00
Q7 50 TDI quattro	2,967cc 210kW 8 speed tiptronic	\$150,900.00
SQ7 TFSI quattro	3996cc 373kW 8 speed tiptronic	\$192,900.00
e-tron 55 quattro	Lithium-ion 265kW	\$151,500.00
e-tron 55 quattro Advanced	Lithium-ion 265kW	\$159,900.00
e-tron Sportback 55 S line	Lithium-ion 265kW	\$170,500.00
e-tron S Sportback	Lithium-ion 320kW	\$189,900.00
Q8 55 TFSI quattro	1995cc 250kW 8 speed tiptronic	\$156,900.00

PRICELIST		
MODEL	ENGINE	PRICE
SQ8 TFSI quattro	3996cc 373kW 8 speed tiptronic	\$201,900.00
RS Q8 TFSI quattro	3996cc 441kW 8 speed tiptronic	\$248,900.00
e-tron GT quattro	Lithium-ion 350kW	\$194,500.00
RS e-tron GT	Lithium-ion 440kW	\$273,500.00
R8 V10 Performance quattro	*5204cc 449kW 7-speed dual clutch S tronic*	\$355,900.00
ALFA ROMEO <i>For more information on Alfa Romeo's fleet offerings visit alfaromeo.co.nz to find your local Alfa Romeo Dealer and their Fleet Specialist will be able to assist you further.</i>		
Alfa Romeo Stelvio Veloce	2.0L Petrol Turbo 206kW 400Nm	\$99,990
Alfa Romeo Stelvio Veloce Carbon	2.0L Petrol Turbo 206kW 400Nm	\$99,990
Alfa Romeo Stelvio Quadrifoglio	2.9L Petrol V6 BiTurbo 375kW 600Nm	\$144,990
Alfa Romeo Giulia Veloce	2.0L Petrol Turbo 206kW 400Nm	\$89,990
Alfa Romeo Giulia Veloce Carbon	2.0L Petrol Turbo 206kW 400Nm	\$89,990
Alfa Romeo Giulia Quadrifoglio	2.9L V6 Petrol BiTurbo 375kW 600Nm	\$139,990
BMW <i>For more information on BMW's fleet offerings visit www.bmw.co.nz to find your local BMW Dealer and their Fleet Specialist will be able to assist you further.</i>		
118i Hatch M Sport	1.5 TwinPower Turbo 3-cylinder petrol	\$56,200
M135i xDrive Hatch	2.0 TwinPower Turbo 4-cylinder petrol	\$88,900
218i Gran Coupé M Sport	1.5 TwinPower Turbo 3-cylinder petrol	\$63,900
M235i xDrive Gran Coupé	2.0 TwinPower Turbo 4-cylinder petrol	\$92,900
M240i xDrive Coupé	3.0 TwinPower Turbo 6-cylinder petrol	\$104,900
320i Sedan M Sport	2.0 TwinPower Turbo 4-cylinder petrol	\$76,900
330e Plug-in-Hybrid Sedan M Sport	2.0 TwinPower Turbo 4-cylinder petrol + electro-synchronous motor	\$94,900
M340i xDrive Sedan	3.0 TwinPower Turbo 6-cylinder petrol	\$122,900
M3 M xDrive Competition Sedan	3.0 TwinPower Turbo 6-cylinder petrol	\$178,900
320d xDrive Touring M Sport	2.0 TwinPower Turbo 4-cylinder diesel	\$86,100
M4 M xDrive Competition Coupe	3.0 TwinPower Turbo 6-cylinder petrol	\$182,900
420i Gran Coupé M Sport	2.0 TwinPower Turbo 4-cylinder petrol	\$81,900
M440i xDrive Gran Coupé	3.0 TwinPower Turbo 6-cylinder petrol	\$129,900
420i Convertible M Sport	2.0 TwinPower Turbo 4-cylinder petrol	\$96,900
M440i xDrive Convertible	3.0 TwinPower Turbo 6-cylinder petrol	\$144,900
M4 M xDrive Competition Convertible	3.0 TwinPower Turbo 6-cylinder petrol	\$199,900
520i M Sport Sedan	BMW TwinPower Turbo 4-cylinder petrol engine	\$99,900
M5 Pure Edition Sedan	M TwinPower Turbo 8-cylinder petrol engine	\$189,900
M5 Competition Sedan	M TwinPower Turbo 8-cylinder petrol engine	\$234,300
730d Sedan	3.0 TwinPower Twin Turbo 6-cylinder diesel	\$187,900
745e Plug-in-Hybrid Sedan	3.0 TwinPower Turbo 6-cylinder petrol + electro-synchronous motor	\$194,900
750i xDrive Sedan	4.4 TwinPower Twin Turbo 8-cylinder petrol	\$238,900
M760Li xDrive Sedan	6.6 M TwinPower Turbo 12-cylinder petrol	\$347,500
M850i xDrive Coupe	4.4 TwinPower Twin Turbo 8-cylinder petrol	\$279,900
M850i xDrive Convertible	4.4 TwinPower Twin Turbo 8-cylinder petrol	\$292,400

PRICELIST		
MODEL	ENGINE	PRICE
M850i xDrive Gran Coupe	4.4 TwinPower Twin Turbo 8-cylinder petrol	\$276,900
M8 Competition Coupe	4.4 M TwinPower Turbo 8-cylinder petrol engine	\$347,900
M8 Competition Gran Coupe	4.4 M TwinPower Turbo 8-cylinder petrol engine	\$341,900
M40i Roadster	3.0 TwinPower Twin Turbo 6-cylinder petrol	\$139,900
CITROEN <i>For more information on Citroen's fleet offerings visit www.citroen.co.nz to find your local Citroen Dealer and their Fleet Specialist will be able to assist you further.</i>		
C3	1.2L PureTech 110 EAT6	\$32,990.00
NEW C3 AIRCROSS SUV	1.2L PureTech 110 EAT6	\$39,990.00
NEW C4	1.2L PureTech 155 EAT8	\$42,990.00
C5 AIRCROSS SUV	1.6L PureTech 180 EAT8	\$54,990.00
FORD <i>For more information on Ford's fleet offerings visit www.ford.co.nz to find your local Ford Dealer and their Fleet Specialist will be able to assist you further.</i>		
Fiesta	1.5L ST Hatch	(Manual) \$39,990.00
Fiesta	1.5L ST Hatch	(Manual) \$41,990.00
Focus (2021.75MY)	1.5L Active Hatch Petrol, 8AT	\$37,990.00
Focus (2021.75MY)	1.5L ST-Line X Petrol, 8AT	\$42,990.00
Focus (2021.75MY)	2.3P ST Hatch Petrol, 7AT	\$59,990.00
Focus MHEV (2022.50MY)	1.0L Active MHEV Hatch Petrol, 8AT	\$38,490.00
Focus MHEV (2022.50MY)	1.0L ST-Line X MHEV Petrol, 8AT	\$42,990.00
Focus MHEV (2022.50MY)	2.3P ST Hatch Petrol, 7AT	\$59,990.00
Mustang (2021.50MY)	High Performance 2.3L Fastback	\$67,990.00
Mustang (2021.50MY)	5.0L GT Fastback	\$82,990.00
Mustang (2021.50MY)	5.0L GT Convertible	\$87,990.00
Mustang (2022.25MY)	High Performance 2.3L Fastback	\$69,990.00
Mustang (2022.25MY)	5.0L GT Fastback	\$84,990.00
Mustang (2022.25MY)	5.0L GT Convertible	\$89,990.00
Puma	1.0L Titanium Petrol, 7SP, AT	\$35,490.00
Puma	1.0L ST-Line Petrol, 7SP, AT	\$38,490.00
Puma MHEV (2022.5)	1.0L Titanium MHEV Petrol, 7SP, AT	\$35,990.00
Puma MHEV (2022.5)	1.0L ST-Line MHEV Petrol, 7SP, AT	\$38,990.00
Escape	2.0L EcoBoost, Petrol, 8AT, FWD	\$42,990.00
Escape	2.0L ST-LINE, Petrol, 8AT, FWD	\$47,990.00
Escape	2.0L ST-LINE, Petrol, 8AT, AWD	\$50,990.00
Escape	2.0L EcoBoost ST-Line X, Petrol, 8AT, AWD	\$55,990.00
Escape	2.5L PHEV, Petrol, CVT, FWD	\$60,990.00
Escape	2.5L PHEV ST-Line X, Petrol, CVT, FWD	\$66,990.00
Everest	2.0L BiTurbo Sport AWD Diesel	\$75,490.00
Everest	2.0L BiTurbo Titanium AWD Diesel	\$80,490.00
Ranger (2021.25MY)	4x2 XL Single Chassis Cab 6AT, 2.2L	\$43,190.00
Ranger (2021.25MY)	4x2 XLT Double Cab Wellside, 6AT, 3.2L	\$52,990.00
Ranger (2021.25MY)	4x2 FX4 Single Cab Wellside 10AT, 2.0L Bi-Turbo	\$56,990.00
Ranger (2021.25MY)	4x4 XL Single Chassis Cab 6AT, 3.2L	\$51,690.00
Ranger (2021.25MY)	4x4 XL Super Chassis Cab, 6AT, 3.2L	\$57,690.00
Ranger (2021.25MY)	4x4 XL Super Cab Well-side 6AT, 3.2L	\$59,190.00

PRICELIST		
MODEL	ENGINE	PRICE
Ranger (2021.25MY)	4x4 XL Double Chassis Cab 6AT, 3.2L	\$58,190.00
Ranger (2021.25MY)	4x4 XLT Double Cab Wellside 6AT, 3.2L	\$65,490.00
Ranger (2021.75MY)	4X2 Single CC,X-L,2.2D,6AT	\$45,190.00
Ranger (2021.75MY)	4X2 Super WS,X-L,2.2D,6AT	\$47,190.00
Ranger (2021.75MY)	4X2 Double WS,X-L,2.2D,6AT	\$50,690.00
Ranger (2021.75MY)	4X2 Double WS,X-LT,3.2D,6AT	\$52,990.00
Ranger (2021.75MY)	4X2 Double WS,X-LT,2.0D,10AT	\$55,990.00
Ranger (2021.75MY)	4X2 Double WS,FX-4,2.0D,10AT	\$56,990.00
Ranger (2021.75MY)	4X4 Single CC,X-L,3.2D,6AT	\$51,690.00
Ranger (2021.75MY)	4X4 Single CC,X-L,3.2D,6AT	\$57,690.00
Ranger (2021.75MY)	4X4 Double CC,X-L,3.2D,6AT	\$58,190.00
Ranger (2021.75MY)	4X4 Super WS,X-L,3.2D,6AT	\$59,190.00
Ranger (2021.75MY)	4X4 Double WS,X-L,3.2D,6AT	\$60,690.00
Ranger (2021.75MY)	4X4 Double WS,X-LT,3.2D,6AT	\$65,490.00
Ranger (2021.75MY)	4X4 Double WS,X-LT,2.0D,10AT	\$66,490.00
Ranger (2021.75MY)	4X4 Double WS,FX-4+,2.0D,10AT	\$70,490.00
Ranger (2021.75MY)	4X4 Double WS,Wildtrak, 3.2D,6AT	\$72,990.00
Ranger (2021.75MY)	4X4 Double WS,Wildtrak X,2.0D,10AT	\$75,990.00
Ranger (2021.75MY)	4X4 Double WS,Raptor, 2.0D,10AT	\$85,990.00
FIAT <i>For more information on Fiat's fleet offerings visit www.fiat.co.nz to find your local Fiat Dealer and their Fleet Specialist will be able to assist you further.</i>		
FIAT 500 LOUNGE	1.2L 5-Speed Dualogic (Automatic)	\$22,990
FIAT 500 DOLCEVITA	1.2L 5-Speed Dualogic (Automatic)	\$25,990
FIAT ABARTH 595	1.4L Turbo 107kW 206Nm (Manual)	\$29,990
FIAT ABARTH 595	1.4L Turbo 107kW 206Nm (Automatic)	\$34,490
FIAT ABARTH 595 COMPETIZIONE	1.4L Turbo 132kW 250Nm (Manual)	\$41,990
FIAT ABARTH 595 COMPETIZIONE	1.4L Turbo 132kW 250Nm (Automatic)	\$44,490
FIAT ABARTH 595 CABRIOLET COMPETIZIONE	1.4L Turbo 132kW 250Nm (Manual)	\$44,990
FIAT ABARTH 595 CABRIOLET COMPETIZIONE	1.4L Turbo 132kW 250Nm (Automatic)	\$47,490
GMSV <i>For more information on GMSV's fleet offerings visit www.gmspecialtyvehicles.com or contact their customer communications center at 0800 GMSV00.</i>		
Silverado 1500 Trail Boss	6.2L EcoTec3 V8	\$119,990
Silverado 1500 LTZ Premium	6.2L EcoTec3 V8	\$130,990
Silverado HD	6.6L Turbo-Diesel V8	\$159,990
C8 Corvette Stingray 2LT	6.2L V8 DI engine	\$154,990
C8 Corvette Stingray 3LT	6.2L V8 DI engine	\$169,990
C8 Corvette Stingray Convertible 2LT	6.2L V8 DI engine	\$169,990
C8 Corvette Stingray Convertible 3LT	6.2L V8 DI engine	\$184,990
HYUNDAI <i>For more information on Hyundai's fleet offerings visit www.hyundai.co.nz or call 0800 HYUNDAI to speak to one of their Ambassador Team members.</i>		
i20 N	1.6 GDi Turbo Hatch M6	\$53,990
i30 Series II	1.5 A6	\$36,990
i30 Series II	1.0 GDI Turbo Elite DCT7	\$41,990
i30 Series II	1.6 GDi Turbo N Line DCT7	\$44,990
i30 N Series II	2.0 GDi Turbo Hatch M6	\$58,990

PRICELIST		
MODEL	ENGINE	PRICE
i30 N Series II	2.0 GDi Turbo Fastback M6	\$62,990
i30 N Series II	2.0 GDi Turbo Hatch DCT8	\$65,990
i30 N Series II	2.0 GDi Turbo Fastback DCT8	\$69,990
i30 Wagon Series II	1.5 A6	\$38,990
IONIQ Series II	Hybrid 1.6 DCT6	\$46,990
IONIQ Series II	Hybrid Elite 1.6 DCT6	\$52,990
IONIQ Series II	PHEV 1.6 DCT6	\$53,990
IONIQ Series II	PHEV Elite 1.6 DCT6	\$59,990
IONIQ Series II	EV 38.3 kWh	\$65,990
IONIQ Series II	EV Elite 38.3 kWh	\$71,990
All-new IONIQ 5	58 kWh 2WD	\$79,990
All-new IONIQ 5	72.6 kWh 2WD	\$89,990
All-new IONIQ 5	72.6 kWh AWD	\$94,990
All-new IONIQ 5	72.6 kWh Elite 2WD	\$96,990
All-new IONIQ 5 (with Vision Roof)	72.6 kWh Limited AWD	\$109,990
All-new IONIQ 5 (with Solar Roof)	72.6 kWh Limited AWD	\$112,990
All-new Staria 8-seater	2.2 CRDi A8 8S	\$69,990
All-new Staria 8-seater (Limited)	2.2 CRDi A8 8S AWD	\$85,990
All-new Staria Load	Staria Load 2.2 CRDi M6 2S	\$59,990
All-new Staria Load	Staria Load 2.2 CRDi A8 2S	\$62,990
Venue	1.6 A6	\$29,990
Venue	1.6 Elite A6	\$33,990
Kona Series II	2.0 IVT	\$34,990
Kona Series II	2.0 Elite IVT	\$39,990
Kona Series II	2.0 Limited IVT	\$44,990
Kona Series II	1.6 GDi Turbo Elite AWD DCT7	\$44,990
Kona Series II	1.6 GDi Turbo N Line AWD DCT7	\$49,990
Kona Series II	1.6 GDi Hybrid DCT6	\$49,990
Kona Series II	1.6 GDi Hybrid Elite DCT6	\$59,990
Kona N	2.0 GDi Turbo DCT8	\$69,990
Kona Electric Series II	Kona Electric 39.2 kWh	\$69,990
Kona Electric Series II	Kona Electric Elite 39.2 kWh	\$76,990
Kona Electric Series II	Kona Electric 64.0 kWh	\$79,990
Kona Electric Series II	Kona Electric Elite 64.0 kWh	\$87,990
All-new Tucson	2.0 MPi 2WD A6	\$46,990
All-new Tucson	2.0 MPi Active 2WD A6	\$49,990
All-new Tucson	2.0 MPi Elite 2WD A6	\$54,990
All-new Tucson	1.6 GDi Turbo Active DCT7	\$57,990
All-new Tucson	1.6D CRDi Active A8	\$61,990
All-new Tucson	1.6 GDi Turbo Elite DCT7	\$62,990
All-new Tucson	1.6D CRDi Elite DCT7	\$66,990
All-new Tucson	1.6 GDi Turbo Limited DCT7	\$68,990
All-new Tucson	1.6 GDi Turbo N Line DCT7	\$68,990
All-new Tucson	1.6D CRDi Limited DCT7	\$72,990
All-new Tucson	1.6 GDi Turbo Hybrid A6 2WD	\$61,990
All-new Tucson	1.6 GDi Turbo Hybrid A6 AWD	\$67,990
All-new Tucson	1.6 GDi Turbo Hybrid Elite A6 2WD	\$66,990
All-new Tucson	1.6 GDi Turbo Hybrid Elite A6 AWD	\$72,990
All-new Tucson	1.6 GDi Turbo Plug-in Hybrid A6 AWD	\$83,990

PRICELIST		
MODEL	ENGINE	PRICE
All-new Tucson	1.6 GDi Turbo Plug-in Hybrid Elite A6 AWD	\$89,990
New Santa Fe	2.5 MPi A6 AWD 7S	\$62,990
New Santa Fe	2.2R CRDi DCT8 AWD 7S	\$69,990
New Santa Fe	2.5 MPi Elite A6 AWD 7S	\$73,990
New Santa Fe	2.2R CRDi Elite DCT8 AWD 7S	\$80,990
New Santa Fe	2.5 MPi Limited A6 AWD 7S	\$82,990
New Santa Fe	3.5 V6 MPi Limited A8 2WD 7S	\$82,990
New Santa Fe	1.6 GDi Turbo Hybrid A6 AWD 7S	\$88,990
New Santa Fe	2.2R CRDi Limited DCT8 AWD 7S	\$89,990
New Santa Fe	1.6 GDi Turbo Hybrid Elite A6 AWD 7S	\$99,990
New Santa Fe	1.6 GDi Turbo Plug-in Hybrid Elite A6 AWD 7S	\$109,990
Palisade	3.8 V6 GDi Elite A8 2WD 8S	\$99,990
Palisade	2.2R CRDi Elite A8 AWD 8S	\$106,990
Palisade	3.8 V6 GDi Limited A8 2WD 7S	\$107,990
Palisade	2.2R CRDi Limited A8 AWD 7S	\$114,990
Palisade (with Nappa Leather)	2.2R CRDi Limited A8 AWD 7S	\$119,990
ISUZU		
<i>For more information on Isuzu's fleet offerings visit www.isuzu.co.nz to find your local Isuzu Dealer and their Fleet Specialist will be able to assist you further.</i>		
MU-X SUV	MU-X LS-T 4WD Automatic	\$80,990
D-Max Single Cab Chassis	LX 4WD Manual	\$52,990
D-Max Single Cab Chassis	LX 4WD Automatic	\$54,990
D-Max Space Cab Chassis	LX 4WD Manual	\$55,990
D-Max Space Cab Chassis	LX 4WD Automatic	\$57,990
D-Max Double Cab	LX 2WD Automatic	\$49,990
D-Max Double Cab	LX 4WD Manual	\$59,990
D-Max Double Cab	LX 4WD Automatic	\$61,990
D-Max Double Cab	LS-M 4WD Manual	\$61,990
D-Max Double Cab	LS-M 4WD Automatic	\$63,990
D-Max Space Cab	LS 4WD Automatic	\$66,990
D-Max Double Cab	LS 2WD Manual	\$54,490
D-Max Double Cab	LS 2WD Automatic	\$56,490
D-Max Double Cab	LS 4WD Manual	\$65,990
D-Max Double Cab	X-Terrain 4WD Automatic	\$75,490
JEEP		
<i>For more information on Jeep's fleet offerings visit jeep.co.nz to find your local Jeep Dealer and their Fleet Specialist will be able to assist you further.</i>		
JEEP GRAND CHEROKEE L Night Eagle	3.6L V6 Petrol 8 Speed Auto 4 x 4	\$99,990
JEEP GRAND CHEROKEE L Limited	3.6L V6 Petrol 8 Speed Auto 4 x 4	\$104,990
JEEP GRAND CHEROKEE L Summit Reserve	3.6L V6 Petrol 8 Speed Auto 4 x 4	\$134,990
JEEP GRAND CHEROKEE Limited 4 x 4	3.6L V6 Petrol 8 Speed Auto	\$85,990
JEEP GRAND CHEROKEE Limited 4 x 4	3.0L V6 CRD 8 Speed Auto	\$92,990
JEEP GRAND CHEROKEE Trailhawk 4 x 4	3.0L V6 CRD 8 Speed Auto	\$102,990
JEEP GRAND CHEROKEE Overland 4 x 4	5.7L V8 Petrol 8 Speed Auto	\$99,990
JEEP GRAND CHEROKEE Overland 4 x 4	3.0L V6 CRD 8 Speed Auto	\$104,990
JEEP GRAND CHEROKEE SRT 4 x 4	6.4L Hemi V8 Petrol 8 Speed Auto	\$129,990
JEEP JL WRANGLER (2 DOOR) Rubicon	3.6L V6 Petrol 8 Speed Auto	\$98,990

PRICELIST		
MODEL	ENGINE	PRICE
JEEP JL WRANGLER (4 DOOR) Night Eagle	3.6L V6 Petrol 8 Speed Auto	\$94,990
JEEP JL WRANGLER (4 DOOR) Overland	3.6L V6 Petrol 8 Speed Auto	\$99,990
JEEP JL WRANGLER (4 DOOR) Rubicon	3.6L V6 Petrol 8 Speed Auto	\$104,990
JEEP GLADIATOR Night Eagle	3.6L V6 Petrol 8 Speed Auto	\$96,990
JEEP GLADIATOR Rubicon	3.6L V6 Petrol 8 Speed Auto	\$104,990
KIA		
<i>For more information on Kia's fleet offerings visit kia.co.nz to find your local Kia Dealer and their Fleet Specialist will be able to assist you further.</i>		
PICANTO GENERATION 2	Picanto LX 1.25 Petrol Hatch Manual	\$19,990
PICANTO GENERATION 2	Picanto LX 1.25 Petrol Hatch	\$20,990
PICANTO GENERATION 2	Picanto EX 1.25 Petrol Hatch	\$21,990
PICANTO GENERATION 2	Picanto GT-Line 1.25 Petrol Hatch	\$23,990
PICANTO GENERATION 2	Picanto X-Line 1.25 Petrol Hatch	\$23,990
RIO GENERATION 2	Rio LX 1.4 Petrol Hatch Manual	\$23,990
RIO GENERATION 2	Rio LX 1.4 Petrol Hatch	\$25,990
RIO GENERATION 2	Rio EX 1.4 Petrol Hatch	\$27,990
RIO GENERATION 2	Rio Limited 1.4 Petrol Hatch	\$28,990
RIO GENERATION 2	Rio LX-T 1.0 T-GDI Petrol Hatch	\$29,990
RIO GENERATION 2	Rio GT-Line 1.0 T-GDI Petrol Hatch	\$30,990
RIO GENERATION 2	Rio GT-Line+ 1.0 T-GDI Petrol Hatch	\$32,990
CERATO GENERATION 2	Cerato LX 2.0 Petrol Hatch	\$31,990
CERATO GENERATION 2	Cerato LX+ 2.0 Petrol Hatch	\$35,990
CERATO GENERATION 2	Cerato Deluxe 2.0 Petrol Hatch	\$38,990
CERATO GENERATION 2	Cerato GT 1.6 T-GDI Petrol DCT Hatch	\$42,990
STONIC	Stonic LX 1.4 Petrol Hatch	\$25,990
STONIC	Stonic LX 1.4 Petrol Hatch (2-Tone)	\$26,490
STONIC	Stonic EX 1.4 Petrol Hatch	\$28,990
STONIC	Stonic EX 1.4 Petrol Hatch (2-Tone)	\$29,490
STONIC	Stonic Limited 1.4 Petrol Hatch	\$30,990
STONIC	Stonic Limited 1.4 Petrol Hatch (2-Tone)	\$31,490
STONIC	Stonic LX-T 1.0 T-GDI Petrol Hatch (2-Tone)	\$32,490
STONIC	Stonic GT-Line 1.0 T-GDI Petrol Hatch	\$32,990
STONIC	Stonic GT-Line 1.0 T-GDI Petrol Hatch (2-Tone)	\$33,490
STONIC	Stonic GT-Line+ 1.0 T-GDI Petrol Hatch	\$34,990
STONIC	Stonic GT-Line+ 1.0 T-GDI Petrol Hatch (2-Tone)	\$35,490
NIRO (DE)	Niro HEV LX 1.6 Petrol	\$40,990
NIRO (DE)	Niro HEV LX+ 1.6 Petrol	\$42,990
NIRO (DE)	Niro HEV Deluxe 1.6 Petrol	\$45,990
NIRO (DE)	Niro HEV Premium 1.6 Petrol	\$49,990
EV6	EV6 Air RWD SR	\$72,990
EV6	EV6 Air RWD LR	\$78,990
EV6	EV6 Earth AWD LR	\$94,990
EV6	EV6 GT-Line AWD LR	\$106,990

PRICELIST		
MODEL	ENGINE	PRICE
EV6	EV6 GT-Line AWD LR (Sunroof)	\$109,990
SELTOS	Seltos LX 2.0 Petrol	\$32,490
SELTOS	Seltos LX 2.0 Petrol (2-Tone)	\$32,990
SELTOS	Seltos LX-S(Safety Pack) 2.0 Petrol	\$33,490
SELTOS	Seltos LX-S(Safety Pack) 2.0 Petrol (2-Tone)	\$33,990
SELTOS	Seltos LX+ 2.0 Petrol	\$36,490
SELTOS	Seltos LX+ 2.0 Petrol (2-Tone)	\$36,990
SELTOS	Seltos EX 2.0 Petrol	\$38,490
SELTOS	Seltos LTD 2.0 Petrol	\$43,490
SELTOS	Seltos LTD 2.0 Petrol (2-Tone)	\$43,990
SELTOS	Seltos LTD AWD 1.6T Petrol	\$47,490
SELTOS	Seltos LTD AWD 1.6T Petrol (2-Tone)	\$47,990
SPORTAGE	Sportage LX Urban 2.0 Petrol 2WD	\$39,990
SPORTAGE	Sportage LX+ Urban 2.0 Petrol 2WD	\$41,990
SPORTAGE	Sportage X-Line 1.6T Petrol 2WD	\$55,990
SPORTAGE	Sportage Deluxe 1.6T Petrol AWD	\$49,990
SPORTAGE	Sportage X-Line 1.6T Petrol AWD	\$57,990
SPORTAGE	Sportage LX 2.0 Diesel AWD	\$46,990
SPORTAGE	Sportage LX+ 2.0 Diesel AWD	\$49,990
SPORTAGE	Sportage Deluxe 2.0 Diesel AWD	\$52,990
SPORTAGE	Sportage X-Line 2.0 Diesel AWD	\$62,990
SORENTO	Sorento LX AWD 2.2 Diesel DCT	\$59,990
SORENTO	Sorento EX AWD 2.2 Diesel DCT	\$63,990
SORENTO	Sorento Deluxe AWD 2.2 Diesel DCT	\$69,990
SORENTO	Sorento HEV EX Urban 1.6T Petrol	\$63,990
SORENTO	Sorento HEV Premium Urban 1.6T Petrol	\$78,990
SORENTO	Sorento HEV EX AWD 1.6T Petrol	\$65,990
SORENTO	Sorento HEV Premium AWD 1.6T Petrol	\$82,990
SORENTO	Sorento PHEV EX AWD 1.6T Petrol	\$74,990
SORENTO	Sorento PHEV Premium AWD 1.6T Petrol	\$89,990
CARNIVAL	Carnival EX 2.2 Diesel	\$59,990
CARNIVAL	Carnival Deluxe 2.2 Diesel (Ceramic Silver Exterior)	\$69,990
CARNIVAL	Carnival Deluxe 2.2 Diesel	\$70,490
CARNIVAL	Carnival Premium 2.2 Diesel (Ceramic Silver Exterior)	\$74,990
CARNIVAL	Carnival Premium 2.2 Diesel	\$75,490
MG		
<i>For more information on MG's fleet offerings visit mgmotor.co.nz to find your local MG Dealer and their Fleet Specialist will be able to assist you further.</i>		
MG3-1.5-4AT-CORE	MY21 MG3 1.5 4AT CORE	\$19,490
MG3-1.5-4AT-EXCITE	MY21 MG3 1.5 4AT EXCITE	\$21,490
MGZS-1.5-4AT-EXCITE	MY21 MGZS 4AT 1.5AT EXCITE	\$24,490
MGZS CVT 1.5L CORE	MY21 MGZS CVT 1.5 CORE	\$27,990

PRICELIST		
MODEL	ENGINE	PRICE
MGZS CVT 1.5L VIBE	MY21 MGZS CVT 1.5 VIBE	\$29,990
MGZST-1.3T EXCITE	MY21 MGZS 6AT 1.3T EXCITE	\$31,990
MGZST-1.3T ESSENCE	MY21 MGZS 6AT 1.3T ESSENCE	\$34,990
MGEV EXCITE	MY21 MGEV EXCITE 5DR SUV	\$49,990
MGEV ESSENCE	MY21 MGEV ESSENCE 5DR SUV	\$52,990
MGHS-7DCT-VIBE	MY21 MGHS 1.5T VIBE 5DR SUV	\$33,990
MGHS-7DCT-EXCITE	MY21 MGHS 1.5T EXCITE 5DR SUV	\$36,990
MGHS-7DCT-ESSENCE	MY21 MGHS 1.5T ESSENCE 5DR SUV	\$40,990
MGHS-7DCT-FWD-ANFIELD	MY21 MGHS 1.5T ANFIELD 5DR SUV	\$41,990
MGHS-6DCT-4WD-EXCITE X	MY21 MGHS 2.0T EXCITE 5DR SUV	\$43,990
MGHS-6DCT-4WD-ESSENCE X	MY21 MGHS 2.0T ESSENCE 5DR SUV	\$47,990
HS Plus EV	MY21 MGHS Plus EV EXCITE 5DR SUV	\$50,990
HS Plus EV	MY21 MGHS Plus EV ESSENCE 5DR SUV	\$54,990
MAZDA For more information on Mazda's fleet offerings visit https://www.mazda.co.nz/find-a-dealer/ to find your local Mazda Dealer and their Fleet Specialist will be able to assist you further.		
MAZDA2	Mazda2 1.5 Hatch SP15 Blackout 6AT	\$27,990
MAZDA2	Mazda2 1.5 Hatch GSX 6AT	\$29,290
MAZDA2	Mazda2 1.5 Hatch Limited 6AT	\$31,590
MAZDA3	Mazda3 2.0 Sedan GSX 6AT	\$37,990
MAZDA3	Mazda3 2.5 Sedan Limited 6AT	\$49,990
MAZDA3	Mazda3 2.0 Hatch GSX 6AT	\$37,990
MAZDA3	Mazda3 2.0 Hatch MHEV SP20 Blackout 6AT	\$39,990
MAZDA3	Mazda3 2.5 Hatch GTX 6AT	\$42,090
MAZDA3	Mazda3 2.5 Hatch Limited 6AT	\$49,990
MAZDA3	Mazda3 2.0X Hatch MHEV Takami 6AT	\$53,190
MAZDA6	Mazda6 2.5T Sedan Turbo Petrol Takami 6AT	\$58,895
MAZDA6	Mazda6 2.5 Wagon Petrol GSX 6AT	\$48,495
MAZDA6	Mazda6 2.5T Wagon Turbo Petrol Takami 6AT	\$59,895
MX-5	MX-5 2.0 Roadster GT 6MT	\$55,390
MX-5	MX-5 2.0 RF Limited 6MT	\$55,390
MX-5	MX-5 2.0 RF Limited 6AT	\$56,890
CX-3	CX-3 2.0 FWD Petrol GLX 6AT	\$33,290
CX-3	CX-3 2.0 FWD Petrol GSX 6AT	\$38,090
CX-3	CX-3 2.0 FWD Petrol GSX Leather 6AT	\$40,090
CX-3	CX-3 2.0 FWD Petrol Limited 6AT	\$42,290
CX-30	CX-30 2.0 FWD Petrol GSX 6AT	\$42,790
CX-30	CX-30 2.0 FWD Petrol MHEV SP20 Blackout 6AT	\$44,790
CX-30	CX-30 2.5 AWD Petrol GTX 6AT	\$46,490
CX-30	CX-30 2.5 AWD Petrol Limited 6AT	\$52,190
CX-30	CX-30 2.0X AWD Petrol MHEV Takami 6AT	\$56,190

PRICELIST		
MODEL	ENGINE	PRICE
MX-30	MX-30 2.0 FWD Petrol MHEV Limited 6AT	\$47,190
MX-30	MX-30 35.5kWh FWD BEV Takami 6AT	\$74,990
CX-5	CX-5 2.0 FWD Petrol GLX 6AT	\$42,690
CX-5	CX-5 2.0 FWD Petrol GSX 6AT	\$45,190
CX-5	CX-5 2.5 AWD Petrol GSX 6AT	\$48,390
CX-5	CX-5 2.2 AWD Diesel GSX 6AT	\$51,390
CX-5	CX-5 2.5 AWD Petrol Limited 6AT	\$58,190
CX-5	CX-5 2.5T AWD Turbo Petrol SP25T 6AT	\$61,690
CX-5	CX-5 2.5T AWD Turbo Petrol Takami 6AT	\$64,690
CX-8	CX-8 2.2 AWD Diesel GSX 6AT	\$57,590
CX-8	CX-8 2.2 AWD Diesel Takami 6AT	\$67,390
CX-9	CX-9 2.5T AWD Petrol GSX 6AT	\$61,590
CX-9	CX-9 2.5T AWD Petrol Limited 6AT	\$68,590
CX-9	CX-9 2.5T AWD Petrol Takami 6AT	\$72,490
BT-50	BT-50 2WD Double Cab GSX W/S 6AT	\$48,690
BT-50	BT-50 2WD Double Cab GTX W/S 6AT	\$52,690
BT-50	BT-50 2WD Double Cab Limited W/S 6AT	\$55,190
BT-50	BT-50 4WD Double Cab GSX W/S 6AT	\$55,690
BT-50	BT-50 4WD Double Cab GTX W/S 6AT	\$59,690
BT-50	BT-50 4WD Double Cab Limited W/S 6AT	\$62,190
BT-50	BT-50 4WD Double Cab Takami W/S 6AT	\$68,690
MITSUBISHI For more information on Mitsubishi's fleet offerings visit www.mmnz.co.nz or contact the Customer Care Centre on 0800 54 53 52.		
Mirage	1193cc 58kW CVT	\$19,990
ASX 2.0P LS 2WD CVT	2.0 L DOHC MIVEC Petrol	\$27,990
ASX 2.0P XLS 2WD CVT	2.0 L DOHC MIVEC Petrol	\$31,990
ASX 2.4P VRX PETROL 2WD	2.4L DOHC MIVEC petrol	\$35,990
OUTLANDER 2.4P LS 2WD CVT	2.4L DOHC MIVEC Petrol	\$33,990
OUTLANDER 2.4P LS 4WD CVT	2.4L DOHC MIVEC Petrol	\$37,990
OUTLANDER 2.4P XLS 4WD CVT	2.4L DOHC MIVEC Petrol	\$39,990
OUTLANDER 2.4P VRX 4WD CVT	2.4L DOHC MIVEC Petrol	\$45,990
OUTLANDER 2.3D XLS 4WD 6AT	2.3 L DOHC Intercooled Turbo Diesel	\$42,740
OUTLANDER 2.3D VRX 4WD 6AT	2.3 L DOHC Intercooled Turbo Diesel	\$48,990
2WD GLX DIESEL SINGLE CAB CHASSIS AUTO	2.4L D4 MIVEC Inter-cooled turbo diesel	\$33,990
2WD GLX DIESEL DOUBLE CAB AUTO	2.4L D4 MIVEC Inter-cooled turbo diesel	\$39,990
2WD GLXR DIESEL DOUBLE CAB AUTO	2.4L D4 MIVEC Inter-cooled turbo diesel	\$40,990
4WD GLX DIESEL SINGLE CAB CHASSIS AUTO	2.4L D4 MIVEC Inter-cooled turbo diesel	\$39,250
4WD GLX DIESEL CLUB CAB CHASSIS AUTO	2.4L D4 MIVEC Inter-cooled turbo diesel	\$41,990
4WD GLX DIESEL CLUB CAB WELL-SIDE AUTO	2.4L D4 MIVEC Inter-cooled turbo diesel	\$43,990
4WD GLX DIESEL DOUBLE CAB CHASSIS AUTO	2.4L D4 MIVEC Inter-cooled turbo diesel	\$42,990
4WD GLX DIESEL DOUBLE CAB AUTO	2.4L D4 MIVEC Inter-cooled turbo diesel	\$44,990

PRICELIST		
MODEL	ENGINE	PRICE
4WD GLXR DIESEL DOUBLE CAB AUTO	2.4L D4 MIVEC Inter-cooled turbo diesel	\$46,990
4WD GLS BLACK EDITION DIESEL DOUBLE CAB AUTO	2.4L D4 MIVEC Inter-cooled turbo diesel	\$48,990
4WD VRX DIESEL DOUBLE CAB AUTO	2.4L D4 MIVEC Inter-cooled turbo diesel	\$53,990
2WD VRX BLACK EDITION DIESEL DOUBLE CAB AUTO	2.4L D4 MIVEC Inter-cooled turbo diesel	\$45,990
ECLIPSE 1.5P TC XLS 2WD CVT	1.5L MIVEC Turbo Petrol	\$35,990
ECLIPSE 1.5P TC VRX 2WD CVT	1.5L MIVEC Turbo Petrol	\$41,990
ECLIPSE 1.5P TC XLS AWD CVT	1.5L MIVEC Turbo Petrol	\$38,990
ECLIPSE 1.5P TC VRX AWD CVT	1.5L MIVEC Turbo Petrol	\$44,990
PAJERO SPORT 2.4D VRX 4WD 8AT	2.4 L DID MIVEC Inter-cooled Turbo Diesel	\$59,990
EXPRESS 1.6DTT SWB 2WD 6MT	1.6 dCi Intercooled Twin Turbo	\$40,990
EXPRESS 2.0DT SWB 2WD DCT	2.0 dCi Intercooled Turbo	\$45,990
EXPRESS 2.0DT LWB 2WD DCT	2.0 dCi Intercooled Turbo	\$47,990
ECLIPSE CROSS PHEV XLS 4WD	2.4L DOHC MIVEC Petrol	\$50,990
ECLIPSE CROSS PHEV VRX 4WD	2.4L DOHC MIVEC Petrol	\$58,990
OUTLANDER 2.5P LS 2WD CVT	2.5 L DOHC MIVEC Petrol	\$41,990
OUTLANDER 2.5P XLS 2WD CVT	2.5 L DOHC MIVEC Petrol	\$44,990
OUTLANDER 2.5P VRX 2WD CVT	2.5 L DOHC MIVEC Petrol	\$50,990
OUTLANDER 2.5P LS 4WD CVT	2.5 L DOHC MIVEC Petrol	\$44,990
OUTLANDER 2.5P XLS 4WD CVT	2.5 L DOHC MIVEC Petrol	\$49,990
OUTLANDER 2.5P VRX 4WD CVT	2.5 L DOHC MIVEC Petrol	\$55,990
OUTLANDER PHEV LS 4WD	2.4L DOHC MIVEC Petrol	\$60,990
OUTLANDER PHEV VRX 4WD	2.4L DOHC MIVEC Petrol	\$73,990
OUTLANDER PHEV XLS 4WD	2.4L DOHC MIVEC Petrol	\$67,990
NISSAN For more information on Nissan's fleet offerings visit www.nissan.co.nz to find your local Nissan Dealer and their Fleet Specialist will be able to assist you further.		
LEAF ZE1LE01	40kW Electric Hatch	\$61,990
LEAF ZE1LP01	62kW Electric Hatch	\$69,990
JUKE F16ST01	ST 1L Turbo Petrol	\$33,650
JUKE F16SL01	ST-L 1L Turbo Petrol	\$38,750
JUKE F16TI01	Ti 1L Turbo Petrol	\$44,990
X-TRAIL T32SS03	2.5L Petrol ST 2WD 7 Seats	\$42,100
X-TRAIL T32ST03	2.5L Petrol ST 4WD 5 Seats	\$44,640
X-TRAIL T32SX03	2.5L Petrol ST-L 2WD 7 Seats	\$46,440
X-TRAIL T32SL03	2.5L Petrol ST-L 4WD 5 Seats	\$49,390
X-TRAIL T32TI03	2.5L Petrol Ti 4WD 5 Seats	\$55,640
X-TRAIL T32SS04	2.5L Petrol ST 2WD 7 Seats	\$42,100
X-TRAIL T32ST04	2.5L Petrol ST 4WD 5 Seats	\$44,640
X-TRAIL T32SX04	2.5L Petrol ST-L 2WD 7 Seats	\$46,640
X-TRAIL T32SL04	2.5L Petrol ST-L 4WD 5 Seats	\$49,590
X-TRAIL T32TI04	2.5L Petrol Ti 4WD 5 Seats	\$55,840
NAVARA D23EA07	2.3L Turbo Diesel SL Single Cab CC 2WD	\$41,990
NAVARA D23JM07	2.3L Turbo Diesel SL Double Cab W/S 2WD	\$45,490
NAVARA D23JA07	2.3L Turbo Diesel SL Double Cab W/S 2WD	\$48,490
NAVARA D23WA07	2.3L Turbo Diesel ST Double Cab W/S 2WD	\$52,990

PRICELIST		
MODEL	ENGINE	PRICE
NAVARA D23LA07	2.3L Turbo Diesel ST-X Double Cab W/S 2WD	\$57,490
NAVARA D23FA07	2.3L Turbo Diesel SL Single Cab CC 4WD	\$51,990
NAVARA D23KA07	2.3L Turbo Diesel SL King Cab CC 4WD	\$54,990
NAVARA D23CA07	2.3L Turbo Diesel SL King Cab W/S 4WD	\$57,490
NAVARA D23OA07	2.3L Turbo Diesel ST-X King Cab W/S 4WD	\$66,490
NAVARA D23ZM07	2.3L Turbo Diesel SL Double Cab CC 4WD	\$54,990
NAVARA D23ZA07	2.3L Turbo Diesel SL Double Cab CC 4WD	\$57,490
NAVARA D23XM07	2.3L Turbo Diesel SL Double Cab W/S 4WD	\$55,990
NAVARA D23XA07	2.3L Turbo Diesel SL Double Cab W/S 4WD	\$58,490
NAVARA D23ZAOP	2.3L Turbo Diesel SL-450 Double Cab W/S 4WD	\$59,990
NAVARA D23VM07	2.3L Turbo Diesel ST Double Cab W/S 4WD	\$60,490
NAVARA D23VA07	2.3L Turbo Diesel ST Double Cab W/S 4WD	\$62,990
NAVARA D23MA07	2.3L Turbo Diesel ST-X Double Cab W/S 4WD	\$67,490
NAVARA D23PRM1	2.3L Turbo Diesel PRO-4X Double Cab W/S 4WD	\$67,990
NAVARA D23PRA1	2.3L Turbo Diesel PRO-4X Double Cab W/S 4WD	\$70,490
PATROL Y62TI07	5.6L VVEL V8 petrol engine	\$104,990
PATROL Y62TL07	5.6L VVEL V8 petrol engine	\$108,990
PEUGEOT For more information on Peugeot's fleet offerings visit www.peugeot-newzealand.co.nz or contact Peugeot customer service at 0800 738 4368.		
208 GT	1.2L PureTech 130 EAT6	\$39,990
208 GT Electric	Electric 50 kWh	\$63,990
208 SUV Active	1.2L PureTech 130 EAT6	\$35,990
208 SUV Allure	1.2L PureTech 130 EAT6	\$41,990
208 GT	1.2L PureTech 155 EAT8	\$47,990
208 GT Electric	Electric 50 kWh	\$73,990
3008 Active	1.6L PureTech 165 EAT6	\$46,990
3008 Allure	1.6L PureTech 165 EAT6	\$51,990
3008 GT Petrol	1.6L PureTech 180 EAT8 S&S	\$58,990
3008 GT Diesel	2.0L BlueHDi 180 EAT8 S&S	\$60,990
3008 HYBRID 4	1.6L PureTech 300 e-EAT8	\$89,990
5008 SUV Allure	1.6L PureTech 165 EAT6	\$55,990
5008 SUV GT Petrol	1.6L PureTech 180 EAT8 S&S	\$62,990
5008 SUV GT Diesel	2.0L BlueHDi 180 EAT8 S&S	\$64,990
508 Fastback GT	1.6L PureTech 225 EAT8 S&S	\$61,990
508 Station Wagon GT	1.6L PureTech 225 EAT8 S&S	\$63,990
NEW PARTNER Van Standard Wheelbase	1.2L PureTech 130 EAT8 S&S	\$45,990
NEW PARTNER Van Long Wheelbase	1.2L PureTech 130 EAT8 S&S	\$48,990
EXPERT Van Medium Wheelbase	2.0L HDi 150 EAT8	\$56,990
EXPERT Van Long Wheelbase	2.0L HDi 150 EAT8	\$60,990
RAM For more information on RAM's fleet offerings visit www.ramtrucks.co.nz to find your local RAM Dealer and their Fleet Specialist will be able to assist you further.		
RAM DS 1500 DS Express Crew Cab 4x4	5.7L HEMI V8	
RAM DS 1500 DS Warlock Crew Cab 4x4	5.7L HEMI V8	
RAM DT 1500 DT Laramie Crew Cab 4x4	5.7L HEMI V8	

PRICELIST		
MODEL	ENGINE	PRICE
RAM DT 1500 DT Limited Night Edition Crew Cab 4x4	5.7L HEMI V8	
RAM DJ 2500 DJ Laramie Crew Cab 4x4	6.7L CUMMINS TURBO DIESEL	
RAM D2 3500 D2 Laramie Crew Cab 4x4	6.7L CUMMINS TURBO DIESEL	
RENAULT		
<i>For more information on Renault's fleet offerings visit www.renault.co.nz to find your local Renault Dealer and their Fleet Specialist will be able to assist you further.</i>		
MEGANE R.S. Trophy Manual	221kW 420Nm	\$67,990
MEGANE R.S. Trophy EDC	221kW 420Nm	\$70,990
ARKANA Zen	115kW 262Nm	\$39,990
ARKANA Intens	115kW 262Nm	\$44,990
KOLEOS Zen	126kW 226Nm	\$42,990
KOLEOS Zen Sport	126kW 226Nm	\$47,990
KOLEOS Intens	126kW 226Nm	\$52,990
KOLEOS Intens Sport	126kW 226Nm	\$57,990
KANGOO Compact Petrol	84kW 190Nm	\$35,990
KANGOO Maxi Diesel	81kW 250Nm	\$39,990
KANGOO Maxi EV	44kW 226Nm	\$74,990
TRAFIC Trader SWB	85kW 300Nm	\$42,990
TRAFIC Trader LWB	85kW 300Nm	\$44,990
TRAFIC Auto SWB	125kW 380Nm	\$54,990
TRAFIC Auto LWB	125kW 380Nm	\$56,990
MASTER Short Wheel Base Mid Roof	110kW 350Nm	\$56,990
MASTER Medium Wheel Base High Roof	110kW 350Nm	\$63,990
MASTER Long Wheel Base High Roof	110kW 350Nm	\$67,990
MASTER Extra Long Wheel Base Extra High Roof	120kW 360Nm	\$72,990
MASTER Motorhome Chassis	110kW 350Nm	\$59,990
MASTER Extra Long Commercial Chassis	120kW 360Nm	\$67,990
TRAFIC Minibus 8 & 11 Seat	125kW 380Nm	POA
MASTER Minibus 12 Seater	110kW 350Nm	\$74,990
Refrigerated TRAFIC	125kW 380Nm	POA
Refrigerated MASTER	110kW 350Nm	POA
SKODA		
<i>For more information on Skoda's fleet offerings visit www.skoda.co.nz to find your local Skoda Dealer and their Fleet Specialist will be able to assist you further.</i>		
SCALA Sport	1498cc	\$38,490
SCALA Style	1498cc	\$41,990
OCTAVIA WAGON Style	1395cc	\$49,990
OCTAVIA WAGON RS	1984cc	\$58,990
OCTAVIA WAGON iV Style	1395cc	\$65,990
OCTAVIA WAGON iV RS	1395cc	\$72,990
OCTAVIA Sedan iV Style	1395cc	\$63,990
OCTAVIA Sedan iV RS	1395cc	\$70,990
SUPERB Style	1984cc	\$56,990
SUPERB Sportline	1984cc	\$72,990
SUPERB WAGON Style	1984cc	\$59,990
SUPERB WAGON Scout	1984cc	\$69,990
SUPERB WAGON Sportline	1984cc	\$75,990
SUPERB iV Style	1395cc	\$72,990
SUPERB iV Sportline	1395cc	\$76,990
KAMIQ Ambition+	1498cc	\$39,990
KAMIQ Monte Carlo	1498cc	\$45,990
KAROQ Ambition+	1395cc	\$40,990
KAROQ Style	1395cc	\$46,990
KAROQ Sportline	1984cc	\$56,990
KODIAQ Ambition	1395cc	\$48,990
KODIAQ Style	1984cc	\$63,990
KODIAQ Sportline	1984cc	\$69,990

PRICELIST		
MODEL	ENGINE	PRICE
KODIAQ Sportline (Diesel)	1968cc	\$74,990
KODIAQ RS	1984cc	\$79,990
SUZUKI		
<i>For more information on Suzuki's fleet offerings visit www.suzuki.co.nz or contact fleet sales manager Simon Terry at 029 487 7273</i>		
Ignis GLX 1.2 5dr Hatch Manual	1242cc	\$21,990
Ignis GLX 1.2 5dr Hatch CVT	1242cc	\$23,990
Ignis LTD 1.2 5dr Hatch CVT	1242cc	\$25,500
Swift GL 1.2 5dr Hatch Manual	1242cc	\$21,990
Swift GL 1.2 5dr Hatch CVT	1242cc	\$23,990
Swift Hybrid GLX 1.2 5dr CVT	1197cc	\$27,990
Swift Hybrid LTD 1.2 5dr CVT	1197cc	\$29,500
Swift RS 1.0T 5dr Hatch Auto	998cc	\$27,990
Swift Sport 1.4T 5dr Hatch Manual	1373cc	\$29,990
Swift Sport 1.4T 5dr Hatch Auto	1373cc	\$31,990
Baleno GLX 1.4 5dr Hatch Manual	1373cc	\$19,990
Baleno GLX 1.4 5dr Hatch Auto	1373cc	\$22,500
Baleno RS 1.0T 5dr Hatch Auto	998cc	\$25,990
Jimny JX 1.5 Manual	1462cc	\$28,990
Jimny Sierra 1.5 Manual	1462cc	\$31,990
Jimny Sierra 1.5 Auto	1462cc	\$33,500
Vitara JLX 1.6 5dr Man 2WD	1586cc	\$28,990
Vitara JLX 1.6 5dr Auto 2WD	1586cc	\$30,990
Vitara JLX 1.6 5dr Auto AWD	1586cc	\$34,990
Vitara Turbo 5dr Auto 2WD	1373cc	\$34,990
Vitara Turbo 5dr AT AWD	1373cc	\$38,990
TOYOTA		
<i>For more information on Toyota's fleet offerings visit www.toyota.co.nz or contact fleet sales manager Brandon Ramsell at 027 263 7809.</i>		
YARIS YPGX	1.5 GX 5 Door Hatch CVT	\$27,990
YARIS YHGX	1.5 Hybrid GX 5 Door Hatch E-CVT	\$30,990
YARIS YHZR	1.5 Hybrid ZR 5 Door Hatch E-CVT	\$36,990
COROLLA HATCH ZWGX	1.8 Hybrid GX Hatch E-CVT	\$35,990
COROLLA HATCH ZXGX	1.8 Hybrid GX Hatch E-CVT	\$35,990
COROLLA HATCH ZESX	1.8 Hybrid SX Hatch E-CVT	\$37,990
COROLLA HATCH ZXSX	1.8 Hybrid SX Hatch E-CVT	\$37,990
COROLLA HATCH ZEZR	1.8 Hybrid ZR Hatch E-CVT	\$41,990
COROLLA HATCH ZXZR	1.8 Hybrid ZR Hatch E-CVT	\$41,990
COROLLA WAGON ZREGX	1.8 GX Wagon CVT	\$30,290
GR YARIS YPGR	1.6PT AWD Hatch MT	\$59,990
GR SUPRA DBZU	3.0PT Sports Coupe AT	\$99,290
PRIUS PRIME ZWAPP	1.8 Plug-In Hybrid Hatch E-CVT	\$49,790
CAMRY AXHGX	2.5 Hybrid GX Sedan E-CVT	\$45,990
CAMRY AXRGX	2.5 Hybrid GX Sedan E-CVT	\$45,990
CAMRY AXHSX	2.5 Hybrid SX Sedan E-CVT	\$50,490
CAMRY AXRSX	2.5 Hybrid SX Sedan E-CVT	\$50,490
CAMRY AXHZR	2.5 Hybrid ZR Sedan E-CVT	\$54,490
CAMRY AXRZR	2.5 Hybrid ZR Sedan E-CVT	\$54,490
YARIS CROSS MXBG	1.5 GX FWD SUV CVT	\$32,990
YARIS CROSS MXJG	1.5 GX Hybrid FWD SUV E-CVT	\$36,990
YARIS CROSS MXJL	1.5 Limited Hybrid FWD SUV E-CVT	\$42,990
C-HR CHTA	1.2 Turbo FWD SUV CVT	\$36,790

PRICELIST		
MODEL	ENGINE	PRICE
C-HR CHTL	1.2 Turbo Limited FWD SUV CVT	\$39,790
C-HR CHFL	1.2 Turbo Limited AWD SUV CVT	\$40,790
C-HR CYTA	1.8 Hybrid FWD SUV E-CVT	\$40,990
C-HR CYTL	1.8 Hybrid Limited FWD SUV E-CVT	\$43,990
C-HR CYTG	1.8 Hybrid GR Sport FWD SUV E-CVT	\$45,990
VOLVO		
<i>For more information on Volvo's fleet offerings visit www.volvocars.com / www.volvotrucks.com or contact the general manager Ben Montgomery at ben.montgomery@volvocarsnz.co.nz</i>		
S60 B5 Inscription	Petrol MHEV	\$77,900
V60 B5 Cross Country	Petrol MHEV	\$79,900
XC40 T4 Momentum	Petrol	\$60,900
XC40 T4 Inscription	Petrol	\$68,900
XC40 T5 R-Design	Petrol	\$73,900
XC40 T5 Recharge Plug-in Hybrid	Petrol PHEV	\$85,900
XC60 B5 Momentum	Petrol MHEV	\$81,900
XC60 B5 Inscription	Petrol MHEV	\$87,900
XC60 B6 R-Design	Petrol MHEV	\$95,900
XC60 T8 Recharge Plug-in Hybrid	Petrol PHEV	\$119,900
XC90 B5 Momentum	Petrol MHEV	\$101,900
XC90 B6 Inscription	Petrol MHEV	\$107,900
XC90 B6 R-Design	Petrol MHEV	\$111,900
XC90 T8 Recharge Plug-in Hybrid	Petrol PHEV	\$146,900
VOLKSWAGEN COMMERCIAL		
<i>For more information on Volkswagen's fleet offerings visit www.volkswagen.co.nz or contact national fleet sales manager Mark Wadman at 021 618 654</i>		
Cargo TDI 280Nm Manual	1968cc	\$46,500
Cargo TSI 220Nm Manual	1498cc	\$43,500
Cargo TDI 320Nm DSG	1968cc	\$50,000
Cargo TSI 220Nm DSG	1498cc	\$47,000
Cargo Maxi TDI 320Nm DSG	1968cc	\$54,500
Cargo Maxi TSI 220Nm DSG	1498cc	\$51,500
Life TDI 320Nm DSG	1968cc	\$61,000
Life TSI 220Nm DSG	1498cc	\$58,000
Move TDI 320Nm DSG	1968cc	\$54,000
California TDI 320Nm DSG	1968cc	\$70,500
California TSI 220Nm DSG	1498cc	\$67,500
Mobility TDI 320Nm DSG	1968cc	\$73,500
Mobility TSI 220Nm DSG	1498cc	\$70,500
Runner SWB 250Nm Manual	1968cc	\$50,500
Runner SWB 340Nm DSG	1968cc	\$58,500
Trendline SWB 340Nm DSG	1968cc	\$66,000
Trendline SWB 450Nm DSG 4MOTION	1968cc	\$76,000
Trendline LWB 340Nm DSG	1968cc	\$69,000
Trendline LWB 450Nm DSG 4MOTION	1968cc	\$79,000
Comfortline LWB 340Nm DSG	1968cc	\$78,000
Comfortline LWB 340Nm DSG 4MOTION	1968cc	\$84,000
Comfortline SWB 340Nm DSG	1968cc	\$85,500
Comfortline SWB 340Nm DSG 4MOTION	1968cc	\$92,000
Highline SWB 450Nm DSG 4MOTION	1968cc	\$108,000
Family PHEV 350Nm DSG	1395cc	\$78,800
Energetic PHEV 350Nm DSG	1395cc	\$106,000
Ocean SWB 450Nm DSG 4MOTION	1968cc	\$155,000
MWB 30 340Nm Manual Runner	1968cc	\$65,500
MWB 30 340Nm Auto Runner	1968cc	\$69,500
MWB 35 340Nm Manual	1968cc	\$74,000
MWB 35 340Nm Auto	1968cc	\$78,000

PRICELIST		
MODEL	ENGINE	PRICE
MWB 35 410Nm Auto	1968cc	\$82,000
MWB 35 410Nm Auto 4MOTION	1968cc	\$89,500
LWB 35 340Nm Manual	1968cc	\$78,000
LWB 35 340Nm Auto	1968cc	\$82,000
LWB 35 410Nm Auto	1968cc	\$86,000
LWB 35 410Nm Auto 4MOTION	1968cc	\$93,500
ELWB 35 340Nm Auto	1968cc	\$84,500
ELWB 35 410Nm Auto	1968cc	\$88,500
ELWB 35 410Nm Auto 4MOTION	1968cc	\$96,000
MWB 35 340Nm Auto	1968cc	\$67,500
MWB 35 410Nm Auto	1968cc	\$71,500
MWB 35 410Nm Auto 4MOTION	1968cc	\$79,000
LWB 35 340Nm Auto	1968cc	\$69,500
LWB 35 410Nm Auto	1968cc	\$73,500
LWB 35 410Nm Auto 4MOTION	1968cc	\$81,000
MWB 50 410Nm Manual	1968cc	\$89,000
MWB 50 410Nm Auto	1968cc	\$93,000
LWB 50 410Nm Auto	1968cc	\$97,000
ELWB 50 410Nm Auto	1968cc	\$99,500
MWB 50 410Nm Auto	1968cc	\$83,500
LWB 50 410Nm Auto	1968cc	\$85,500
600 410Nm Auto 4MOTION	1968cc	\$163,000
680 410Nm Auto 4MOTION	1968cc	\$167,000
Comfortline 420Nm Auto 4MOTION	1968cc	\$65,000
Sportline V6 580Nm Auto 4MOTION	2967cc	\$75,000
Aventura V6 580Nm Auto 4MOTION	2967cc	\$90,000
VOLKSWAGEN PASSENGER		
<i>For more information on Volkswagen's fleet offerings visit www.volkswagen.co.nz or contact national fleet sales manager James Dobbie at 021 701 468</i>		
POLO TSI DSG	Turbo Petrol 999cc	\$28,750
POLO TSI R-Line 8AT	Turbo Petrol 999cc	\$33,990
POLO GTI DSG	Turbo Petrol 1,984cc	\$40,990
THE ALL-NEW GOLF TSI R-Line 8AT	Turbo Petrol 1,395cc	\$48,990
THE ALL-NEW GOLF GTI 7DSG	Turbo Petrol 1,984cc	\$62,990
THE ALL-NEW GOLF R 7DSG	Turbo Petrol 1,984cc	\$77,990
THE ALL-NEW GOLF R 1st Edition 7DSG	Turbo Petrol 1,984cc	\$82,990
THE NEW PASSAT ALLTRACK TSI 162kW AWD	Turbo Petrol 1,984cc	\$61,990
T-CROSS TSI Life 2WD	Turbo Petrol 999cc	\$34,990
T-CROSS TSI Style 2WD	Turbo Petrol 999cc	\$39,490
T-CROSS TSI R-Line 2WD	Turbo Petrol 1,498cc	\$45,990
T-ROC TSI R-Line AWD	Turbo Petrol 1,984cc	\$54,990
THE NEW TIGUAN TSI Life 2WD	Turbo Petrol 1,395cc	\$47,990
THE NEW TIGUAN TSI R-Line 2WD	Turbo Petrol 1,395cc	\$57,990
THE NEW TIGUAN TSI Style AWD	Turbo Petrol 1,984cc	\$61,990
THE NEW TIGUAN TSI R-Line AWD	Turbo Petrol 1,984cc	\$70,990
THE NEW TIGUAN TSI R AWD	Turbo Petrol 1,984cc	\$80,990
THE NEW TIGUAN TSI R 1st Edition AWD	Turbo Petrol 1,984cc	\$85,990
THE NEW TIGUAN ALLSPACE TSI Life 2WD	Turbo Petrol 1,395cc	\$49,990
THE NEW TIGUAN ALLSPACE TSI Style AWD	Turbo Petrol 1,984cc	\$63,990
THE NEW TIGUAN ALLSPACE TSI R-Line AWD	Turbo Petrol 1,984cc	\$73,990
TOUAREG TDI V6 (170kW)	Turbo Diesel 2,967cc	\$101,990
TOUAREG TDI V6S R-Line (210kW)	Turbo Diesel 2,967cc	\$126,490